

From: [Kelly Botello](#)
To: [Michael Greene](#); [Mark Menesini](#); [Edward Criado](#); [Irma Widjojo](#); [Fwaak Manzoor](#); john.anderson@flocksafety.com
Subject: FLOCK Q&A

Kelly Botello is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

<https://zoom.us/j/96662241151?pwd=SDkrRk5ibjIQcTVEZjBRMIM4bzFQdz09>

Meeting ID: 966 6224 1151

Passcode: 895477

One tap mobile

+16699009128,,96662241151#,,,,*895477# US (San Jose)

+13462487799,,96662241151#,,,,*895477# US (Houston)

Dial by your location

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+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

Meeting ID: 966 6224 1151

Passcode: 895477

Find your local number: <https://zoom.us/u/amJQxWXXL>

From: [Irma Widjojo](#)
To: [Michael Greene](#); [Kelly Botello](#); [Edward Criado](#); [Mark Menesini](#); [Mark Hassler](#); [Meg Heusel](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Next community meeting
Date: Tuesday, March 2, 2021 9:27:10 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)

Hi all,

I've set up a requirement to register for the next meeting, which means all of us will need to register as well to get the zoom link.

Here's the info:

You are invited to a Zoom meeting.

When: Mar 8, 2021 05:30 PM Pacific Time (US and Canada)

Register in advance for this meeting:

<https://zoom.us/meeting/register/tJcqduqvrzotG9TgJmPr54WYFGVjfvkubAxx>

After registering, you will receive a confirmation email containing information about joining the meeting.

Please let me know if you have any questions.

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: [Kelly Botello](#)
To: [John Anderson](#)
Cc: [Irma Widjojo](#)
Subject: Re: ALPR presentation on March 8
Date: Friday, March 19, 2021 10:54:34 AM

Hi John,

Yes, April 20th.

Thanks,
Kelly

Sent from my iPhone

On Mar 19, 2021, at 10:29 AM, John Anderson <john.anderson@flocksafety.com> wrote:

Hey Kelly and Irma, by the way, is there a date yet for when this will be on the Council Agenda?

Thanks!

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



On Fri, Mar 19, 2021 at 9:37 AM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Copy the link below to share this recording with viewers:

https://zoom.us/rec/share/nTiJ7vn42rjn8n_TXQE3oYG7A4TLuhMGmYC6GOd6tq7fkuog8K4L-dCd9OBINJl.NMLrCT9Tlw-lBoGn Passcode: 8!sFX=ni

Sent from my iPhone

Begin forwarded message:

From: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Date: March 19, 2021 at 9:24:10 AM PDT
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Subject: Fwd: ALPR presentation on March 8

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
[\(707\)746-4263](tel:(707)746-4263)
iwidjojo@ci.benicia.ca.us

Begin forwarded message:

From: John Anderson <john.anderson@flocksafety.com>
Date: March 19, 2021 at 8:44:01 AM PDT
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Subject: ALPR presentation on March 8

Hey Irma, can you share the link to the video for the second Community event that we did? I'd like to go through the Q&A section to plan for the upcoming City Council meeting.

Thanks!

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



From: [Kelly Botello](#)
To: [John Anderson](#)
Subject: RE: Q&A Meeting with Benicia PD
Date: Wednesday, February 3, 2021 5:43:00 PM
Attachments: [image003.gif](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)
[image001.png](#)

Great! The link is below. I also added it to your calendar. Thanks, Kelly

Join Zoom Meeting

<https://zoom.us/j/96662241151?pwd=SDkrRk5ibjlQcTVEZjBRMlM4bzFQdz09>

Meeting ID: 966 6224 1151

Passcode: 895477

One tap mobile

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+13462487799,,96662241151#,,,,*895477# US (Houston)

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+1 253 215 8782 US (Tacoma)

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

Meeting ID: 966 6224 1151

Passcode: 895477

Find your local number: <https://zoom.us/u/amJQxWXXKL>

From: John Anderson <john.anderson@flocksafety.com>

Sent: Wednesday, February 03, 2021 5:29 PM

To: Kelly Botello <KBotello@ci.benicia.ca.us>

Subject: Re: Q&A Meeting with Benicia PD

Hi Kelly, yes that works for me. Thanks, and I'll watch for the invite.

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Feb 3, 2021 at 4:41 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Hi John,

Lt. Menesini has asked that I schedule a Q&A with you and some of our Admin staff.

Are you available on Monday, February 8th at 1:00pm for a zoom meeting? If not, please provide a few dates/times that work for you.

Thank you,

Kelly Botello

Executive Assistant to Police Chief
(707)746-4265



Benicia Police Department
200 East L Street
Benicia, CA 94510

Follow us on:



From: [Meg Heusel](#)
To: [Kelly Botello](#); [John Anderson](#)
Cc: [Irma Widjojo](#); [Mark Menesini](#)
Subject: Re: Tonight's Presentation
Date: Monday, March 8, 2021 12:31:12 PM

Hi Kelly,

That is excellent! So, [@John Anderson](#) will have the slides up on his computer and go through them for the presentation. It would be great if you can make him a co-host, and he can have the slides ready to go before things get started.

Thanks,

Meg

On Mon, Mar 8, 2021 at 2:40 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Hi Meg,

Yes, I was able to pull this link up in the DropBox. Thank you!

Sure, John can control the slides the entire time. It worked well last time.

I will add him to co-host the meeting.

Thanks for your help,

Kelly

From: Meg Heusel <meg@flocksafety.com>
Sent: Monday, March 08, 2021 11:35 AM
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Cc: Irma Widjojo <IWidjojo@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: Tonight's Presentation

Hi Kelly,

Are you able to access the file with the DropBox link below? Last time, John from our team had the slides up and progressed through them for the entire presentation. We found that it'd be easier, instead of flipping presenters. Do you want him to do the same this evening?

<https://www.dropbox.com/scl/fi/zgptqwb84fv5pcdy912r1/Benicia-Community-Safety-Event-FINAL-Feb.-25.pptx?dl=0&rlkey=cx3glu9gzxuzulqga4aky0w30>

Thank you,

Meg

On Mon, Mar 8, 2021 at 2:29 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Thank you both!

Lt. Menesini and I both are unable to access the new PP as it needs a Google account.

Is there another format you can send it in?

Will I be controlling the PP throughout or just the PD portion?

Thanks,

Kelly

From: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Sent: Monday, March 08, 2021 11:20 AM
To: Meg Heusel <meg@flocksafety.com>
Cc: John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Kelly Botello <KBotello@ci.benicia.ca.us>

Subject: Re: Tonight's Presentation

Hi Meg,

The chief and I are actually not going to be around for the meeting today. Mark Menesini and Kelly Botello will be there to take over. The presentation should be the same one that we did a couple of weeks ago.

Thank you and sorry to miss the meeting tonight!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us

On Mar 8, 2021, at 11:04 AM, Meg Heusel <meg@flocksafety.com> wrote:

Hi Irma,

I wanted to confirm with you that the attached slides from the February 25th presentation will be what John needs to pull up for this evening's presentation?

Thank you,

Meg

--

[https://lh3.googleusercontent.com/VWwUR2s-ARDdD1U_jG428I8ea9cVkfETLd5lVbrbpRbT6ztxdwYx2idYpQj25hGPxHQyDXNaWpWv5g29FA0lu6ssCRXxr2fZPsz_cLkhvMALxXK5Jl1cw0WvFQnliIriBOEESJ]

Meg Heusel
Director of Marketing, Community Engagement

[https://lh3.googleusercontent.com/_Wq98XQ74BXxoN3Wh-NbKpg2d_FmPQseq_8XgRrOdliUZYCyBdf3KG5ZGbdQIwU74AnRm7zRUNsYIapo8jgOZ-u_NMi15OjnCdwdjIFHjEQWAI22v_4RA6i5pPy8F1ItezC65dYNH]
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[https://lh4.googleusercontent.com/vaPDVpE2Bkb1yflh4KgUEp3JCp7r3k5kAkuUj1cCHIWHF_CQj2xUUrP37LWag1mP3k402CtkeJPj431lIT5eHn3jLiF_r9hSShLaBT16xVn7IyOXcTAfjBp_LEMrsdLYrR7ulyo] Do you mind giving us a review? Click here <<https://sales.flocksafety.com/t/102869/c/2e962af5-430c-4ca5-b36c-4cb884544a38/NB2HI4B2F4XWOLTQMFTWKL3GNRXWG2ZNONQWMZLUPEXXEZLWNFSXO===/g-page-flock-safety-review>>!

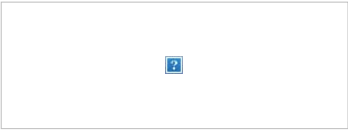
<Benicia Community Safety Event - FINAL - Mar. 8.pdf>

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Meg Heusel
Director of Marketing, Community Engagement


404.991.3293 | meg@flocksafety.com



Do you mind giving us a review? [Click here!](#)

--

Meg Heusel



Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



Do you mind giving us a review? [Click here!](#)

From: [Kelly Botello](#)
To: [Meg Heusel](#)
Subject: RE: Tonight's Presentation
Date: Monday, March 8, 2021 12:49:00 PM

Thanks so much Meg!

Yes, Mark and I will do the welcome/introductions along with the instructions to stay muted and hold questions to the end and then turn it over to John.

If it goes late, we have decided to have them send additional questions to me that we will answer back via email.

Right now, we have close to 70 registrations.
Which is about 20 more than last month.

Taking the PP takes some of the pressure off me while trying to admit people into the meeting.

Thanks again,
Kelly

From: Meg Heusel <meg@flocksafety.com>
Sent: Monday, March 08, 2021 12:32 PM
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Subject: Re: Tonight's Presentation

Hi Kelly,

I know hosting meetings can be stressful. I hope my latest reply helped. If you want to make me a co-host as well, I am happy to help with muting participants during the meeting. I know it can be hard while managing Q&A!

Is it safe to assume that you and Mark will kick things off then pass it over to John?

Thanks,

Meg

On Mon, Mar 8, 2021 at 3:11 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Hi Meg,

Me again!

I just want to confirm John will have the slides up on his side so when I make him a co-host, he will control the screen and I don't need the slides up on my side?

Sorry, with Irma out I just want to make sure everything is set up correctly on my end.

Thanks for your help,
Kelly

From: Meg Heusel <meg@flocksafety.com>
Sent: Monday, March 08, 2021 11:35 AM
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Cc: Irma Widjojo <IWidjojo@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: Tonight's Presentation

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Thank you,

Meg

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Thank you both!

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Is there another format you can send it in?

Will I be controlling the PP throughout or just the PD portion?

Thanks,
Kelly

From: Irma Widjojo <IWidjojo@ci.benicia.ca.us>

Sent: Monday, March 08, 2021 11:20 AM

To: Meg Heusel <meg@flocksafety.com>

Cc: John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Kelly Botello <KBotello@ci.benicia.ca.us>

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Thank you and sorry to miss the meeting tonight!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

[\(707\)746-4263](tel:(707)746-4263)

iwidjojo@ci.benicia.ca.us

On Mar 8, 2021, at 11:04 AM, Meg Heusel <meg@flocksafety.com> wrote:

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Meg

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[\[https://lh3.googleusercontent.com/VWwUR2s-ARDdD1l_g428I8ea9cVkfETLtD5lVbrbZpRbT6ztXdwYx2idYpQj25bGPxHQyuDXNaWpWv5g29FA0lu6ssCRXxr2fZPsz_cLkhyMALxXK5J1cw0WvFQnliRiBOEESJ\]](https://lh3.googleusercontent.com/VWwUR2s-ARDdD1l_g428I8ea9cVkfETLtD5lVbrbZpRbT6ztXdwYx2idYpQj25bGPxHQyuDXNaWpWv5g29FA0lu6ssCRXxr2fZPsz_cLkhyMALxXK5J1cw0WvFQnliRiBOEESJ)

Meg Heusel

Director of Marketing, Community Engagement

[\[https://lh3.googleusercontent.com/_Wq98XQ74BXoN3Wh-NbKpg2d_FmPQseq_8XgRrOdliiU7CyBdf3KG5ZGbdQJwU74AnRm7zRUNsYlpo8jgOZ-u_NMi15OjnCdwdjIFHjFQWAI22v_4RA6t5pPy8F11tezC65dYNH\]](https://lh3.googleusercontent.com/_Wq98XQ74BXoN3Wh-NbKpg2d_FmPQseq_8XgRrOdliiU7CyBdf3KG5ZGbdQJwU74AnRm7zRUNsYlpo8jgOZ-u_NMi15OjnCdwdjIFHjFQWAI22v_4RA6t5pPy8F11tezC65dYNH)

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[\[https://lh4.googleusercontent.com/vaPDVpE2Bkb1yflh4KgUEp3JcP7r3k5kAkuUj1cCHJW-HF_CQi2xUUrP37LWag1mP3k402CtkeJPj4311IT5eHn3jLiF_r9hSShLaBT16xVn7lyOXcTAfjBp_LEMrsdLYrR7ulyo\]](https://lh4.googleusercontent.com/vaPDVpE2Bkb1yflh4KgUEp3JcP7r3k5kAkuUj1cCHJW-HF_CQi2xUUrP37LWag1mP3k402CtkeJPj4311IT5eHn3jLiF_r9hSShLaBT16xVn7lyOXcTAfjBp_LEMrsdLYrR7ulyo) Do you mind giving us a review?
Click here <<https://sales.flocksafety.com/t/102869/c/2e962af5-430c-4ca5-b36c-4cb884544a38/NB2HI4B2F4XWOLTQMFTWKL3GNRXWG2ZNONQWMZLUPEXXEZLWNFSXO===/g-page-flock-safety-review>>!

<Benicia Community Safety Event - FINAL - Mar. 8.pdf>



Meg Heusel
Director of Marketing, Community Engagement

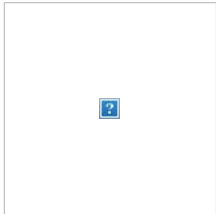


404.991.3293 | meg@flocksafety.com



Do you mind giving us a review? [Click here!](#)

--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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From: [Kelly Botello](#)
To: [Michael Greene](#); [Mark Menesini](#); [Edward Criado](#); [Irma Widjojo](#); [Fwaak Manzoor](#); john.anderson@flocksafety.com
Subject: FLOCK Q&A

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+13462487799,,96662241151#,,,,*895477# US (Houston)

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+1 312 626 6799 US (Chicago)

Meeting ID: 966 6224 1151

Passcode: 895477

Find your local number: <https://zoom.us/u/amJQxWXXL>

From: [Edward Criado](#)
To: john.anderson@flocksafety.com
Subject: Accepted: Flock Safety + Benicia

From: [Irma Widjojo](#)
To: [Michael Greene](#); [Kelly Botello](#); [Edward Criado](#); [Mark Menesini](#); [Mark Hassler](#); [Meg Heusel](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Next community meeting
Date: Tuesday, March 2, 2021 9:27:10 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)

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After registering, you will receive a confirmation email containing information about joining the meeting.

Please let me know if you have any questions.

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: [Mark Menesini](#)
To: [Garrett Langley](#)
Cc: [Edward Criado](#); [Erik Upson](#)
Subject: Re: Flock Safety - Camera Map for Benicia, CA
Date: Thursday, November 14, 2019 9:51:31 PM

Need to add cameras at [REDACTED] too. Overall not bad.!

Sent from my iPhone

On Nov 14, 2019, at 6:49 PM, Garrett Langley <garrett@flocksafety.com> wrote:

Gentlemen,

Thank you for the time yesterday.

As promised, here is a proposed map of cameras based off the discussion yesterday.



The total gets to:
10 cameras for Entry
10 cameras for Exit
11 cameras for Key Intersections

All in 31 cameras.

Let me know if you want to jump on the phone tomorrow / Monday to discuss.

Look forward to hearing from you,
Garrett

Garrett Langley
CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

<Flock Safety ALPR Proposal - Benicia, CA (31 cam).pdf>

From: [Fwaak Manzoor](#)
To: [John Anderson](#)
Cc: [Edward Criado](#)
Subject: RE: Flock webinar followup
Date: Monday, November 2, 2020 10:44:24 AM

3pm Tuesday works for us.

From: John Anderson <john.anderson@flocksafety.com>
Sent: Thursday, October 29, 2020 8:08 AM
To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>
Cc: Edward Criado <ECriado@ci.benicia.ca.us>
Subject: Re: Flock webinar followup

Good morning Fwaak, and good to hear from you.

Yes, I'd be more than happy to talk with you about Flock and our partnership and integration with Axon. This is actually really good timing because we just had another HOA in Benicia sign up for their own cameras as of yesterday, so now there are two communities that have privately purchased cameras (Bridgeview Heights and Bay Vista). I'd like to talk with you about setting your agency up with access to those cameras as well.

The information from our previous deal is somewhat limited. We started the discussions back in November of 2019, and it looks like we were talking about approximately 20 LPR cameras although I do not see a deployment map in our system which means that we hadn't discussed/finalized specific locations.

It looks like our most recent conversations were around January 2020, and a TON has changed since then. We've released a new version of the camera which is about 10x more effective, and it's able to capture multiple lanes of traffic from a single camera compared to just one lane with the camera we would have discussed with you back in 2019.

We've also completely overhauled our Search Portal enabling a TON of new features like searching based on vehicle description (vehicle type, make, color, state detection, paper vs regular plates, more).

Here is some of my availability next week:

- Monday any time after 2:00
- Tuesday from 11:00 - 2:00 or after 3:00
- Wednesday after 2:00
- Thursday after 10:00

Do any of these work for you to talk a little about all of this, and I can show you a demo of our latest solution with all of the upgrades?

Thanks,

John

John Anderson

Territory Account Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Oct 28, 2020 at 3:07 PM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Hi John,

Thank you for reaching out. Yes, we would like to look at flock and possible look at integrating with Axon. There was documentation created by you guys with my predecessor to implement flock just wanted to see if I could get a copy of that information to look at before setting up a time to do a follow up chat.

Thank You,
Fwaak Manzoor

From: John Anderson <john.anderson@flocksafety.com>

Sent: Tuesday, October 20, 2020 9:03 AM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>; Edward Criado <ECriado@ci.benicia.ca.us>

Subject: Re: Flock webinar followup

Hello Fwaak and Edward, just following up on this...Are you available to chat with me for a few minutes next week?

At the least, I'd like to work towards getting your agency access to the privately purchased cameras in Benicia (Bay Vista HOA) as well as a ton of cameras that are owned by other nearby agencies like Vallejo and Hercules.

Thanks,

John

John Anderson

Territory Account Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Thu, Oct 8, 2020 at 3:39 PM John Anderson <john.anderson@flocksafety.com> wrote:

Hello Fwaak and Edward,

Thanks for attending my webinar yesterday morning. I hope hearing from a couple of our clients was beneficial and I really appreciate that you set aside the time to learn about Flock.

Are you interested in scheduling a time to discuss a few of the things that were brought up in the webinar?

We're already working with an HOA in Benicia (Bay Vista HOA) so I'd like to talk with you about setting up free access to those cameras and our network of PD cameras throughout the region. Vallejo already has 20 and I'm sure a bunch of your crime comes from there so this could be a really good tool for investigations.

Also, if you're open to it, I'd like to show you the solution and discuss what a Flock deployment in Benicia might look like.

Regardless, there are no strings attached if all you're interested in is setting up Free access to our network of cameras that are already in the field.

When are you available over the next week or so?

Thanks,

John

John Anderson

Territory Account Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



From: [Michael Greene](#)
To: john.anderson@flocksafety.com
Subject: Accepted: Flock Safety + Benicia

From: [Kelly Botello](#)
To: [Michael Greene](#); [Mark Menesini](#); [Edward Criado](#); [Irma Widjojo](#); [Fwaak Manzoor](#); john.anderson@flocksafety.com
Subject: FLOCK Q&A

Kelly Botello is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

<https://zoom.us/j/96662241151?pwd=SDkrRk5ibjIQcTVEZjBRMIM4bzFQdz09>

Meeting ID: 966 6224 1151

Passcode: 895477

One tap mobile

+16699009128,,96662241151#,,,*895477# US (San Jose)

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+1 346 248 7799 US (Houston)

+1 253 215 8782 US (Tacoma)

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

Meeting ID: 966 6224 1151

Passcode: 895477

Find your local number: <https://zoom.us/u/amJQxWXXL>

From: [Irma Widjojo](#)
To: [Michael Greene](#); [Kelly Botello](#); [Edward Criado](#); [Mark Menesini](#); [Mark Hassler](#); [Meg Heusel](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Next community meeting
Date: Tuesday, March 2, 2021 9:27:10 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)

Hi all,

I've set up a requirement to register for the next meeting, which means all of us will need to register as well to get the zoom link.

Here's the info:

You are invited to a Zoom meeting.

When: Mar 8, 2021 05:30 PM Pacific Time (US and Canada)

Register in advance for this meeting:

<https://zoom.us/meeting/register/tJcqduqvrzotG9TgIMpr54WYFGVjfvkubAxx>

After registering, you will receive a confirmation email containing information about joining the meeting.

Please let me know if you have any questions.

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: [Irma Widjojo](#)
To: [Meg Heusel](#)
Cc: [John Anderson](#); [Mark Menesini](#); [Jessica Wunder](#); [Hector Soliman-Valdez](#); [Michael Greene](#)
Subject: RE: Benicia Community Event
Date: Monday, March 1, 2021 3:54:49 PM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)

Great! We'll probably send the invite tomorrow. Thanks.

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us



Follow us on:



From: Meg Heusel <meg@flocksafety.com>
Sent: Monday, March 1, 2021 3:53 PM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>
Subject: Re: Benicia Community Event

Hi Irma,

That works well for us and we will be there! When you have the Zoom link, please send it to us and we'll add it to our calendars.

Best,

Meg

On Mon, Mar 1, 2021 at 4:34 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi all,

Hope you had a good weekend. We are thinking Monday 3/8/2021, 5:30 p.m. (same time) for our next meeting. Does that date work for all of you?

Irma

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us



Follow us on:



From: Meg Heusel <meg@flocksafety.com>

Sent: Friday, February 26, 2021 7:39 AM

To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>

Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>

Subject: Re: Benicia Community Event

That sounds great. You all have a wonderful community and we look forward to participating in the coming weeks.

On Thu, Feb 25, 2021 at 10:39 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Thanks so much John, Meg and Jessica! We thought it was a good first meeting. We'll let you know when we solidify the next meeting date, but we are thinking 1.5-2 weeks from now.

Have a great weekend!

Irma

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us

On Feb 25, 2021, at 6:47 PM, John Anderson <john.anderson@flocksafety.com> wrote:

Chief and Team, thank you for your hard work on this! You put on a really great event and have a fantastic community.

Feel free to reach out if any additional questions come up.

Also, and it sounds like a couple of people are interested in learning about these cameras for their neighborhoods so if anyone inquires about a private camera, please feel free to point them to Jessica (jessica.wunder@flocksafety.com).

Thanks again, and have a great evening!

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

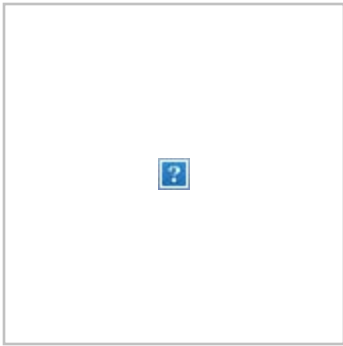
Flock Safety

408-752-5120 | john.anderson@flocksafety.com

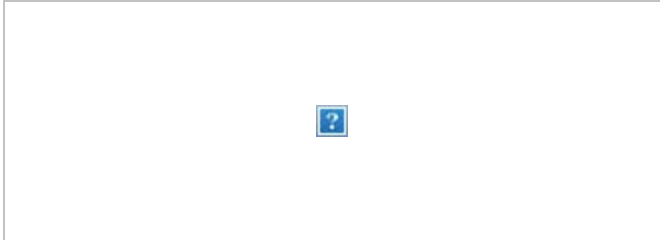


--

Meg Heusel
Director of Marketing, Community Engagement

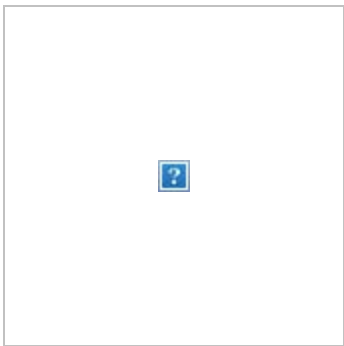


404.991.3293 | meg@flocksafety.com



Do you mind giving us a review? [Click here!](#)

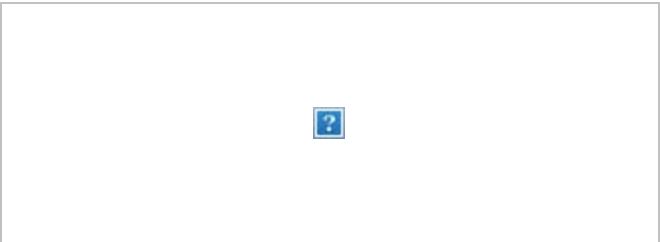
--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



Do you mind giving us a review? [Click here!](#)

From: [Irma Widjojo](#)
To: [Meg Heusel](#)
Cc: [John Anderson](#); [Jessica Wunder](#); [Hector Soliman-Valdez](#); [Michael Greene](#); [Mark Menesini](#); [Kelly Botello](#)
Subject: Re: Tonight's Presentation
Date: Monday, March 8, 2021 11:19:38 AM

Hi Meg,

The chief and I are actually not going to be around for the meeting today. Mark Menesini and Kelly Botello will be there to take over. The presentation should be the same one that we did a couple of weeks ago.

Thank you and sorry to miss the meeting tonight!

Irma

Irma Widjojo
Management Analyst/Public Information Officer
Benicia Police Department
[200 East L Street](#)
[Benicia, CA 94510](#)
[\(707\)746-4263](#)
iwidjojo@ci.benicia.ca.us

On Mar 8, 2021, at 11:04 AM, Meg Heusel <meg@flocksafety.com> wrote:

Hi Irma,

I wanted to confirm with you that the attached slides from the February 25th presentation will be what John needs to pull up for this evening's presentation?

Thank you,

Meg

--

[https://lh3.googleusercontent.com/VWwUR2s-ARDdD1L_iG428I8ea9cVkfETLd5IVbrbZpRbT6ztXdwYx2idYpQi25bGPxHQyUDXNaWpWv5g29FA0Iu6ssCRXxr2fZPsz_cLkhvMALxXK5J1cw0WvFQnIiriBOEESJ]

Meg Heusel
Director of Marketing, Community Engagement

[https://lh3.googleusercontent.com/_Wq98XQ74BXxoN3Wh-NbKpg2d_FmPQseq_8XgRrOdliUZCyBdf3KG5ZGbdQJwU74AnRm7zRUNsYIapo8jgOZ-u_NMi15OjnCdwdjLFHjFQWAI22v_4RA6t5pPy8F11tezC65dYNH]
404.991.3293 | meg@flocksafety.com <<mailto:meg@flocksafety.com>>

[https://lh4.googleusercontent.com/vaPDVpE2Bkb1yflH4KgUEp3JCp7r3k5kAkuUj1cCHJW-HE_CQi2xUUrP37LWag1mP3k402CtkeJPj4311IT5eHn3jLiF_r9hSShLaBT16xVn7IyOXcTAfjBp_LEMrsdLYrR7ulyo] Do you mind giving us a review? Click here<<https://sales.flocksafety.com/t/102869/c/2e962af5-430c-4ca5-b36c-4cb884544a38/NB2HI4B2F4XWOLTQMFTWKL3GNRXWG2ZNONQWMZLUPEXXEZLWNFSXO===/g-page-flock-safety-review>>!

<Benicia Community Safety Event - FINAL - Mar. 8.pdf>

From: [Mark Hassler](#)
To: john.anderson@flocksafety.com
Subject: Accepted: Flock Safety + Benicia

From: [Kelly Botello](#)
To: [Michael Greene](#); [Mark Menesini](#); [Edward Criado](#); [Irma Widjojo](#); [Fwaak Manzoor](#); john.anderson@flocksafety.com
Subject: FLOCK Q&A

Kelly Botello is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

<https://zoom.us/j/96662241151?pwd=SDkrRk5ibjIQcTVEZjBRMIM4bzFQdz09>

Meeting ID: 966 6224 1151

Passcode: 895477

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+13462487799,,96662241151#,,,,*895477# US (Houston)

Dial by your location

+1 669 900 9128 US (San Jose)

+1 346 248 7799 US (Houston)

+1 253 215 8782 US (Tacoma)

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

Meeting ID: 966 6224 1151

Passcode: 895477

Find your local number: <https://zoom.us/u/amJQxWXXL>

From: [Irma Widjojo](#)
To: [Michael Greene](#); [Kelly Botello](#); [Edward Criado](#); [Mark Menesini](#); [Mark Hassler](#); [Meg Heusel](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Next community meeting
Date: Tuesday, March 2, 2021 9:27:10 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)

Hi all,

I've set up a requirement to register for the next meeting, which means all of us will need to register as well to get the zoom link.

Here's the info:

You are invited to a Zoom meeting.

When: Mar 8, 2021 05:30 PM Pacific Time (US and Canada)

Register in advance for this meeting:

<https://zoom.us/meeting/register/tJcqduqvrzotG9TgJmPr54WYFGVjfvkubAxx>

After registering, you will receive a confirmation email containing information about joining the meeting.

Please let me know if you have any questions.

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



Christina Holguin

From: Fwaak Manzoor
Sent: Monday, November 2, 2020 10:54 AM
To: john.anderson@flocksafety.com
Subject: Accepted: Flock Safety + Benicia

From: [Fwaak Manzoor](#)
To: [John Anderson](#)
Subject: Info for todays meeting
Date: Tuesday, November 03, 2020 10:39:00 AM
Attachments: [image001.jpg](#)
[image002.jpg](#)

Hi John,

All of us will be in the briefing room and will log in from there as one.

Captain Mike Greene,
Lieutenant Edward Criado,
Lieutenant Mark Menesini
Sergeant Mark Hassler
IT Analyst Fwaak Manzoor

These will be the attendants for the meeting.

Sorry for the late reply but here is some info I found for the meeting. There was a map created not sure how updated this is but looks pretty good for a starting point:



The total gets to:

10 cameras for Entry

10 cameras for Exit

11 cameras for Key Intersections

All in 31 cameras.

Regards,

Fwaak Manzoor, IT Analyst
Benicia Police Department
200 East L Street
Benicia CA 94510
Phone: 707.746.4258
Email: help@ci.benicia.ca.us
Email: FManzoor@ci.benicia.ca.us

From: [Fwaak Manzoor](#)
To: [John Anderson](#)
Subject: Quotes
Date: Thursday, November 19, 2020 8:37:00 AM
Attachments: [image001.jpg](#)
[image002.jpg](#)

Hi John,

Just wanted to follow up on the information you were going to provide for the Chief. Please let me know if you have any questions.

Regards,

Fwaak Manzoor, IT Analyst
Benicia Police Department
200 East L Street
Benicia CA 94510
Phone: 707.746.4258
Email: help@ci.benicia.ca.us
Email: FManzoor@ci.benicia.ca.us

From: [Fwaak Manzoor](#)
To: [John Anderson](#)
Subject: RE: Flock Quotes
Date: Monday, November 30, 2020 11:22:00 AM
Attachments: [image001.jpg](#)

Hi John,

There are plate covers available in the market that allows for cameras to not pickup license plates. What happens in this case?

From: John Anderson <john.anderson@flocksafety.com>
Sent: Monday, November 23, 2020 9:43 AM
To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>
Subject: Re: Flock Quotes

Great, don't hesitate to ask if there's anything else I can do to help with this.

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Mon, Nov 23, 2020 at 9:30 AM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Thank You John! I was not here on Friday. I have forwarded the information to the Captain and LT lets see what they come back with. Looks great!

From: John Anderson <john.anderson@flocksafety.com>
Sent: Monday, November 23, 2020 9:26 AM
To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>
Subject: Re: Flock Quotes

Good morning Fwaak, just wanted to confirm...How do those slides look? Is there anything you'd like me to change, update, etc?

Also, I'd be more than happy to join in on the meeting with the Chief if for no reason other than to answer questions.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Thu, Nov 19, 2020 at 6:20 PM John Anderson <john.anderson@flocksafety.com> wrote:

Fwakk, thank you for your patience but apologies for the delay. I don't usually have 4 big installs within 2 weeks so it's been a little crazy, and I spend a lot of time customizing these for every agency.

Here is a link to your Quote/Solution Summary:

<https://docs.google.com/presentation/d/1oFRbXW6M9L3jUUV97pABMNXVQxbGbNkhGH6XauIBGpo/edit?usp=sharing>

I have a slide in there with the pricing, but it's incredibly simple. \$2500/camera per year plus a one time \$250 install fee (i.e. \$2750/camera first year, \$2500 after that).

You're by no means expected to be an expert on Flock so I'd be more than happy to participate in a meeting with the Chief to answer any questions that come up.

On a personal, putting these solutions together is one of my favorite parts of this job and I love that the initial map you sent over is basically my ideal solution for Benicia. When I look at the City Wide Coverage map (slide 6) I can't help but think that if Benicia had this solution, a person would have to be crazy to commit a crime in your city.

What is your feedback on these slides? I'd be more than happy to make changes or adjust based on what's important to your team.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Thu, Nov 19, 2020 at 1:04 PM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Thank You!

From: John Anderson <john.anderson@flocksafety.com>

Sent: Thursday, November 19, 2020 12:27 PM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>

Subject: Re: Flock Quotes

Hi Fwaak, apologies for the delay. I'll commit to getting this to you by the end of the day. I try to be as thorough as possible when putting these together and we've installed a TON of cameras since our last call (San Mateo, Atherton, and Rio Vista with Clearlake slated for Monday) so I'm catching up on a couple things. Will have this to you ASAP.

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Thu, Nov 19, 2020 at 8:55 AM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Hi John,

LT Menesini just came in my office and he was wondering if you were able to make the quotes he requested fully, and then all the phases including the maps for each phase. He is also interested in getting some documentation explaining the flock system to create the memo.

Regards,



Fwaak Manzoor, IT Analyst
Benicia Police Department

200 East L Street
Benicia CA 94510

Phone: 707.746.4258

Email: help@ci.benicia.ca.us

Email: FManzoor@ci.benicia.ca.us

From: [Fwaak Manzoor](#)
To: [John Anderson](#)
Cc: [Edward Criado](#)
Subject: RE: Flock webinar followup
Date: Monday, November 02, 2020 10:44:00 AM

3pm Tuesday works for us.

From: John Anderson <john.anderson@flocksafety.com>
Sent: Thursday, October 29, 2020 8:08 AM
To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>
Cc: Edward Criado <ECriado@ci.benicia.ca.us>
Subject: Re: Flock webinar followup

Good morning Fwaak, and good to hear from you.

Yes, I'd be more than happy to talk with you about Flock and our partnership and integration with Axon. This is actually really good timing because we just had another HOA in Benicia sign up for their own cameras as of yesterday, so now there are two communities that have privately purchased cameras (Bridgeview Heights and Bay Vista). I'd like to talk with you about setting your agency up with access to those cameras as well.

The information from our previous deal is somewhat limited. We started the discussions back in November of 2019, and it looks like we were talking about approximately 20 LPR cameras although I do not see a deployment map in our system which means that we hadn't discussed/finalized specific locations.

It looks like our most recent conversations were around January 2020, and a TON has changed since then. We've released a new version of the camera which is about 10x more effective, and it's able to capture multiple lanes of traffic from a single camera compared to just one lane with the camera we would have discussed with you back in 2019.

We've also completely overhauled our Search Portal enabling a TON of new features like searching based on vehicle description (vehicle type, make, color, state detection, paper vs regular plates, more).

Here is some of my availability next week:

- Monday any time after 2:00
- Tuesday from 11:00 - 2:00 or after 3:00
- Wednesday after 2:00
- Thursday after 10:00

Do any of these work for you to talk a little about all of this, and I can show you a demo of our latest solution with all of the upgrades?

Thanks,

John

John Anderson

Territory Account Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Oct 28, 2020 at 3:07 PM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Hi John,

Thank you for reaching out. Yes, we would like to look at flock and possible look at integrating with Axon. There was documentation created by you guys with my predecessor to implement flock just wanted to see if I could get a copy of that information to look at before setting up a time to do a follow up chat.

Thank You,
Fwaak Manzoor

From: John Anderson <john.anderson@flocksafety.com>

Sent: Tuesday, October 20, 2020 9:03 AM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>; Edward Criado <ECriado@ci.benicia.ca.us>

Subject: Re: Flock webinar followup

Hello Fwaak and Edward, just following up on this...Are you available to chat with me for a few minutes next week?

At the least, I'd like to work towards getting your agency access to the privately purchased cameras in Benicia (Bay Vista HOA) as well as a ton of cameras that are owned by other nearby agencies like Vallejo and Hercules.

Thanks,

John

John Anderson

Territory Account Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Thu, Oct 8, 2020 at 3:39 PM John Anderson <john.anderson@flocksafety.com> wrote:

Hello Fwaak and Edward,

Thanks for attending my webinar yesterday morning. I hope hearing from a couple of our clients was beneficial and I really appreciate that you set aside the time to learn about Flock.

Are you interested in scheduling a time to discuss a few of the things that were brought up in the webinar?

We're already working with an HOA in Benicia (Bay Vista HOA) so I'd like to talk with you about setting up free access to those cameras and our network of PD cameras throughout the region. Vallejo already has 20 and I'm sure a bunch of your crime comes from there so this could be a really good tool for investigations.

Also, if you're open to it, I'd like to show you the solution and discuss what a Flock deployment in Benicia might look like.

Regardless, there are no strings attached if all you're interested in is setting up Free access to our network of cameras that are already in the field.

When are you available over the next week or so?

Thanks,

John

John Anderson

Territory Account Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



From: [Fwaak Manzoor](#)
To: [John Anderson](#)
Subject: RE: Regroup on Flock LPR project
Date: Tuesday, January 19, 2021 4:51:00 PM

Could you please send some basic information on the cameras just in case they have technical questions for the meeting.

Fwaak

From: John Anderson <john.anderson@flocksafety.com>
Sent: Tuesday, January 19, 2021 4:48 PM
To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>
Subject: Re: Regroup on Flock LPR project

Sounds good. Is there any additional info that I can get you before that meeting?

A couple of exciting updates: I've been working with Fairfield PD as well, and things have been progressing quickly. Vallejo and Vacaville already have Flock, so once you and Fairfield become clients you'll have a huge pool of cameras to leverage from the standpoint of camera sharing (Benicia, Vallejo, Fairfield, Vacaville).

Also, I was reviewing some of our recent results and noticed something interesting...We just installed solutions for Vallejo, Hercules, Milpitas, San Mateo, Atherton, Piedmont, Clearlake, and Anderson towards the end of 2020, and they're getting such good results that all 8 are already in the process of adding additional cameras. It blows me away every time I think about it because the results they're getting are actually typical.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Tue, Jan 19, 2021 at 3:34 PM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Hi John,

I just got a request for a Flock meeting this Thursday at 2pm. I will contact you after the meeting to let you know what the game plan is.

Fwaak

From: John Anderson <john.anderson@flocksafety.com>

Sent: Thursday, January 14, 2021 4:52 PM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>

Subject: Re: Regroup on Flock LPR project

Hey Fwaak, any chance you've heard back regarding a good time for next week?

Also, we're co-hosting a webinar with Ventura PD next week and I think it would be beneficial for you and your team to attend. I'll send over an invite in a separate email.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Jan 6, 2021 at 2:59 PM John Anderson <john.anderson@flocksafety.com> wrote:

No worries. Tuesday 1/19 and Wednesday 1/20 are both wide open, and Thursday anytime after 10:00 works.

Just let me know what matches up on your end and I'll send out an invite.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Jan 6, 2021 at 2:51 PM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Just heard back from LT looks like wont be back next week either. Lets plan on two weeks from now sorry about that.

From: John Anderson <john.anderson@flocksafety.com>

Sent: Wednesday, January 6, 2021 9:17 AM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>

Subject: Re: Regroup on Flock LPR project

Yes, that works. How about Wednesday to give him a little time when he gets back into the office...I'm relatively open on that day so what time is best for you?

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Jan 6, 2021 at 9:14 AM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Let's talk next week.

The LT that is working on this is off this week as he was here during the break. Can we look into this next week?

Fwaak

From: John Anderson <john.anderson@flocksafety.com>

Sent: Tuesday, January 5, 2021 5:49 PM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>

Subject: Regroup on Flock LPR project

Hi Fwaak, I hope you had a great holiday season. Are you around for a call later this week? I'd like to regroup on the LPR project and talk a little about our next steps.

I'm available:

- Wednesday (tomorrow) after 10:00
- Thursday after 12:00
- Friday between 10:00 - 11:30 or after 1:00

Do any of these times work for you?

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



From: [Fwaak Manzoor](#)
To: [John Anderson](#)
Subject: RE: Regroup on Flock LPR project
Date: Thursday, January 14, 2021 6:08:00 PM

John,

Both of our LT's are out on leave right now we are hoping one of them is returning next week but that is not for sure yet. Lets catchup next week Tuesday or Wednesday.

Fwaak

From: John Anderson <john.anderson@flocksafety.com>
Sent: Thursday, January 14, 2021 4:52 PM
To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>
Subject: Re: Regroup on Flock LPR project

Hey Fwaak, any chance you've heard back regarding a good time for next week?

Also, we're co-hosting a webinar with Ventura PD next week and I think it would be beneficial for you and your team to attend. I'll send over an invite in a separate email.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Jan 6, 2021 at 2:59 PM John Anderson <john.anderson@flocksafety.com> wrote:

| No worries. Tuesday 1/19 and Wednesday 1/20 are both wide open, and Thursday

anytime after 10:00 works.

Just let me know what matches up on your end and I'll send out an invite.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Jan 6, 2021 at 2:51 PM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Just heard back from LT looks like wont be back next week either. Lets plan on two weeks from now sorry about that.

From: John Anderson <john.anderson@flocksafety.com>

Sent: Wednesday, January 6, 2021 9:17 AM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>

Subject: Re: Regroup on Flock LPR project

Yes, that works. How about Wednesday to give him a little time when he gets back into the office...I'm relatively open on that day so what time is best for you?

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Wed, Jan 6, 2021 at 9:14 AM Fwaak Manzoor <FManzoor@ci.benicia.ca.us> wrote:

Let's talk next week.

The LT that is working on this is off this week as he was here during the break. Can we look into this next week?

Fwaak

From: John Anderson <john.anderson@flocksafety.com>

Sent: Tuesday, January 5, 2021 5:49 PM

To: Fwaak Manzoor <FManzoor@ci.benicia.ca.us>

Subject: Regroup on Flock LPR project

Hi Fwaak, I hope you had a great holiday season. Are you around for a call later this week? I'd like to regroup on the LPR project and talk a little about our next steps.

I'm available:

- Wednesday (tomorrow) after 10:00
- Thursday after 12:00
- Friday between 10:00 - 11:30 or after 1:00

Do any of these times work for you?

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



Christina Holguin

From: Mark Menesini
Sent: Thursday, February 18, 2021 8:16 AM
To: meg@flocksafety.com
Subject: Accepted: Benicia Community Engagement Discussion

Christina Holguin

From: Mark Menesini
Sent: Thursday, February 18, 2021 2:59 PM
To: meg@flocksafety.com
Subject: Accepted: Check-In: Benicia Community Event

Jennifer Bergstrom

From: Mark Menesini
Sent: Thursday, November 05, 2020 8:51 AM
To: john.anderson@flocksafety.com
Subject: Accepted: Flock Safety + Benicia

From: [Kelly Botello](#)
To: [Michael Greene](#); [Mark Menesini](#); [Edward Criado](#); [Irma Widjojo](#); [Fwaak Manzoor](#); john.anderson@flocksafety.com
Subject: FLOCK Q&A

Kelly Botello is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

<https://zoom.us/j/96662241151?pwd=SDkrRk5ibjIQcTVEZjBRMIM4bzFQdz09>

Meeting ID: 966 6224 1151

Passcode: 895477

One tap mobile

+16699009128,,96662241151#,,,,*895477# US (San Jose)

+13462487799,,96662241151#,,,,*895477# US (Houston)

Dial by your location

+1 669 900 9128 US (San Jose)

+1 346 248 7799 US (Houston)

+1 253 215 8782 US (Tacoma)

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

Meeting ID: 966 6224 1151

Passcode: 895477

Find your local number: <https://zoom.us/u/amJQxWXXL>

From: [Irma Widjojo](#)
To: john.anderson@flocksafety.com
Cc: [Mark Menesini](#)
Subject: Community presentation
Date: Monday, February 8, 2021 1:41:41 PM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image004.png](#)

Hi John,

Nice talking to you today. Can you please include me in your & your community engagement team correspondence regarding the meetings?

Also, just to confirm you would prefer us sending you our information and you guys put it in the presentation?

Thanks,
Irma

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us



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From: [John Anderson](#)
To: [Mark Menesini](#); [Meg Heusel](#); [Jessica Wunder](#); [Irma Widjojo](#)
Cc: [Hector Soliman-Valdez](#)
Subject: Flock LPR - Benicia PD Community Engagement Intro
Date: Tuesday, February 9, 2021 10:06:50 PM

Lt. Menesini and Irma, I'd like to introduce you to Meg Heusel and Jessica Wunder.

Meg heads up our Community Engagement team, and Jessica is my counterpart who works with Neighborhoods and HOA's.

Quick Recap:

- Benicia PD is looking to implement an ALPR solution for the city
- In preparation for going to City Council, they are going to conduct community outreach to HOA's, Neighborhoods, Neighborhood Watch Groups, and Businesses to involve the community in this decision
- **Target date is 2/25** late afternoon or early evening for the first virtual event (likely to do 2 virtual meetings with subsets of the groups)

We're thinking that the virtual event will consist of four parts:

1. Benicia PD will intro and talk about crime in the city, why they have decided to implement ALPR and partner with Flock, and the benefits to the community
2. Flock (Me) will talk about the technology, solution, and Flock in general
3. Flock (Jess/Meg) will talk about partnerships with neighborhoods, HOA's, how LPR can make communities safer, etc.
4. Q&A

Goals are twofold:

1. Engage the community so Benicia PD's project will be approved when it goes to Council
2. Gain support with HOA's, Neighborhoods, and Business and plant the seed for them to fill in the gaps within their communities

Next Step: Benicia PD to come up with a more structured outline for the topics that they'd like to cover during their section of the discussion ([@Meg Heusel](#), do you have any suggestions here?)

How does this sound to everyone, and I'm sure we can jump on a call as a group to iron things out further.

Thanks,

John

John Anderson
Territory Manager, Northern California
Flock Safety
408.652.8530 | john.anderson@flocksafety.com

From: [Mark Menesini](#)
To: [John Anderson](#)
Subject: FW: ALPR article
Date: Monday, March 8, 2021 1:08:00 PM

FYI, forwarded from our mayor from a citizen.

From: Erik Upson <EUpson@ci.benicia.ca.us>
Sent: Monday, March 08, 2021 1:06 PM
To: Mark Menesini <MMenesini@ci.benicia.ca.us>
Cc: Michael Greene <MGreene@ci.benicia.ca.us>
Subject: FW: ALPR article

Mark, FYI...

From: Steve Young <SYoung@ci.benicia.ca.us>
Sent: Monday, March 08, 2021 1:02 PM
To: Erik Upson <EUpson@ci.benicia.ca.us>; Michael Greene <MGreene@ci.benicia.ca.us>
Subject: ALPR article

this article was posted in response to tonight's meeting. It raises privacy concerns that you may hear tonight and as you move this forward. It may also be worth sharing with Council at or before the item comes forward, in the interest of having a balanced discussion.

Automated License Plate Reader Abuses by Police Foreshadow Abuses by Neighborhoods

Though police have used these tools for decades, communities have only recently had the ability to install their own ALPR systems. In that time, EFF and many others have criticized both ALPR vendors and law enforcement for their egregious abuses of the data collected.

Police abuse this technology regularly. And unfortunately, neighborhood users will likely do the same.

A [February 2020 California State Auditor's report](#) on four jurisdictions' use of this tech raised several significant concerns. The data collected is primarily not related to individuals suspected of crimes. Many agencies did not implement privacy-protective oversight measures, despite laws requiring it. Several agencies did not have documented usage or retention policies. Many agencies lack guarantees that the stored data is appropriately secure. Several agencies did not adequately confirm that entities they shared data with had a right to receive that information. And many did not have appropriate safeguards for users accessing the data.

California agencies aren't unique: a [state audit in Vermont](#) found that 11% of ALPR searches violated state restrictions on when cops can and can't look at the data. Simply put: police abuse this technology regularly. And unfortunately, neighborhood users will likely do the

same.

In fact, the growing ease with which this data can be shared is only increasing. Vigilant Solutions, a popular vendor for police ALPR tech, shares this data between thousands of departments via its LEARN database. Flock, a vendor that aims to offer this technology to neighborhoods, has just announced a new nationwide partnership that allows communities to share footage and data with law enforcement anywhere in the country, vastly expanding its reach. While Flock does include several safeguards that Vigilant Solutions does not, such as encrypted video and 30-day deletion policies, many potential abuses remain.

Additionally, some ALPR systems can automatically flag cars that don't look a certain way—from rusted vehicles to cars with dents or poor paint jobs—endangering anyone who might not feel the need (or have the income required) to keep their car in perfect shape. These “vehicle fingerprints” might flag, not just a particular license plate, but “a blue Honda CRV with damage on the passenger side door and a GA license plate from Fulton County.” Rather than monitoring specific vehicles that come in and out of a neighborhood via their license plate, “vehicle fingerprint” features could create a trouble drag-net style of monitoring. Just because a person is driving a damaged car from an accident, or a long winter has left a person's car rusty, does not mean they are worthy of suspicion or undue police or community harassment.

Some ALPRs are even designed to search for certain bumper stickers, which could reveal information on the political or social views of the driver. While they aren't in every ALPR system, and some are just planned, all of these features taken together increase the potential for abuse far beyond the dangers of collecting license plate numbers alone.

What You Can Tell Your Neighbors if You're Concerned

Unfortunately, ALPR devices are not the first piece of technology to exploit irrational fear of crime in order to expand police surveillance and spy on neighbors and passersby. Amazon's surveillance doorbell Ring currently has over 1,300 partnerships with individual police departments, which allow departments to directly request footage from an individual's personal surveillance camera without presenting a warrant. ALPRs are at least as dangerous: they track our comings and goings; the data can indicate common travel patterns (or unique ones); and because license plates are required by law, there is no obvious way to protect yourself.

If your neighborhood is considering this technology, you have options. Remind your neighbors that it collects data on anyone, regardless of suspicion. They may think that only people with something to hide need to worry—but hide what? And from who? You may not want your neighbor knowing what time you leave your neighborhood in the morning and get back at night. You may also not want the police to know who visits your home and for how long. While the intention is to protect the neighborhood from crime, introducing this kind of surveillance may also end up incriminating your neighbors and friends for reasons you know nothing about.

You can also point out that ALPRs have not been shown to reduce crime. Likewise, consider sending around the California State Auditor's report on abuses by law enforcement. And if the technology is installed, you can (and should) limit the amount of data that's shared with police, automatically or manually. Remind people of the type of information ALPRs collect and what your neighbors can infer about your private life.

If you drive a car, you're likely being tracked by ALPRs, at least sometimes. But that doesn't mean your neighborhood should contribute to the surveillance state. Everyone ought to have a right to pass through a community without being tracked, and without accidentally revealing personal details about how they spend their day. Automatic license plate readers installed in neighborhoods are a step in the wrong direction.

From: [Mark Menesini](#)
To: [John Anderson](#)
Subject: FW: FW: Flock Safety contract wrong for Benicia
Date: Thursday, March 11, 2021 2:08:00 PM
Attachments: [Flock Safety End to End Data Security Overview \(1\).pdf](#)
[image001.jpg](#)
[image002.jpg](#)

John,

Could you forward Mr. Hortons information to Matt Feury so he can draft a response back. I have the feeling that whatever response we give will be met with another question. Have him CC me in the email as well. Let me know if that will work for you guys. Thanks.

From: John Anderson <john.anderson@flocksafety.com>
Sent: Thursday, March 11, 2021 12:13 PM
To: Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: FW: Flock Safety contract wrong for Benicia

Hi Mark, I've attached some info on our security policies that you can share. I don't know all of the details on that situation, but I'm hearing that the issues at Verkada could have been avoided had the user been using 2FA.

We also have several additional things that we do internally to enhance security, although I'm not sure what I'm allowed to share publicly so potentially more to come.

Also, Matt Feury is our CTO and Co-Founder, and he oversees everything security related here at Flock. Matt is planning on joining us for the City Council meeting whenever it's scheduled.

Hope this helps.

PS: I'm actually out of the office today and tomorrow so my responses may be a little slower than usual.

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com

Image removed by sender.



On Thu, Mar 11, 2021 at 10:23 AM Mark Menesini <MMenesini@ci.benicia.ca.us> wrote:

John,

Sorry to be a pain but this gentleman has sent me more emails with additional questions he wants answered. I would like to send him a response on his first email sooner than later. Have you been able to make any progress yet? When things settle down I can put you in touch with our Asst City Manager Mario Giuliani who has been gathering community support for the project. He should be able to provide you with some feedback. Thanks again Mark

From: John Anderson <john.anderson@flocksafety.com>

Sent: Wednesday, March 10, 2021 10:11 AM

To: Mark Menesini <MMenesini@ci.benicia.ca.us>

Subject: Re: FW: Flock Safety contract wrong for Benicia

Thanks, yes I'll get some info on this for you.

Also, would you mind documenting your process for getting support for the camera system? I'd like to share what works and what doesn't with other agencies that will likely face the same things.

Dont hesitate to ask if there's anything else we can assist with on our end.

Thanks,

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com

Image removed by sender.



On Wed, Mar 10, 2021 at 10:05 AM Mark Menesini <MMenesini@ci.benicia.ca.us> wrote:

John,

Please take a look at the email below. Can you push this out to the appropriate members of your team to draft an answer? Looks like this question will be asked during the upcoming council meeting. On a side note we are working on generating more vocal support for the camera system. I had a nice discussion with our Assist City Manager yesterday and he has been receiving quite a bit of positive feedback from the downtown business owners regarding the system. We are actually discussing adding even more cameras to better cover the downtown area as well. I'm sure there will be some additional public pushback at the council meeting, but I've been reassured that this project has plenty of council support. Thanks again for all the help. Mark

From: Michael Greene <MGreene@ci.benicia.ca.us>

Sent: Tuesday, March 09, 2021 7:18 PM

To: Mark Menesini <MMenesini@ci.benicia.ca.us>

Subject: Fwd: Flock Safety contract wrong for Benicia

Maybe Flock could put together a response?

Sent from my iPhone

Begin forwarded message:

From: Lionel Largaespada <LLargaespada@ci.benicia.ca.us>

Date: March 9, 2021 at 7:01:43 PM PST

To: Erik Upson <EUpson@ci.benicia.ca.us>, Michael Greene <MGreene@ci.benicia.ca.us>

Subject: Fwd: Flock Safety contract wrong for Benicia

FYI, in case you didn't get the same email.

Sent from my iPhone

Begin forwarded message:

From: Gregg Horton <greggahorton@gmail.com>

Date: March 9, 2021 at 4:48:00 PM PST

To: Steve Young <SYoung@ci.benicia.ca.us>, Tom Campbell
<TCampbell@ci.benicia.ca.us>, Christina Strawbridge
<CStrawbridge@ci.benicia.ca.us>, Lionel Largaespada
<LLargaespada@ci.benicia.ca.us>, Trevor Macenski
<TMacenski@ci.benicia.ca.us>

Subject: Flock Safety contract wrong for Benicia

Hello Mayor and Council members,

My name is Gregg Horton and I am an Information Security Professional living here in Benicia. I'm emailing you all today because of the pending contract to implement license plate readers all around the city. Just today, Hackers have breached another security camera company, Verkada Inc.

<https://www.bloomberg.com/news/articles/2021-03-09/hackers-expose-tesla-jails-in-breach-of-150-000-security-cams?sref=yLv224K8>

At last night's meeting I asked if Flock had a security team, they could not give an answer if they had a team dedicated to security. Looking at their LinkedIn and the company website, I could find no instance that they had a dedicated team that took care of securing their product. I feel like Flock is not a mature enough company and does not solve the problems they claim to solve. Regardless of the civil rights issues with putting cameras in our community, I fear that if hackers got access to the data collected it would be detrimental to Benicia's reputation, opening the city up to litigation.

I will be bringing these concerns in a public manner to the city council meeting where you decide to approve the budget, I decided to email you some information I was able to find beforehand based on the current news today. If you want to know more about the insecurity of systems like these, please feel free to reach out. I have contacts at the Electronic Frontier Foundation who have been doing this kind of research for years and have data to back up that these systems are personal data risks that we don't need to be taking on.

Thank you,
Gregg Horton

From: [Mark Menesini](#)
To: [John Anderson](#)
Subject: FW: Public Safety Camera Community Meeting; Question re: current mobile camera operability
Date: Monday, March 8, 2021 10:14:00 AM

From: Kelly Botello <KBotello@ci.benicia.ca.us>
Sent: Monday, March 08, 2021 10:07 AM
To: Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: FW: Public Safety Camera Community Meeting; Question re: current mobile camera operability

From: Lori Grundman <[REDACTED]>
Sent: Monday, March 08, 2021 8:33 AM
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Subject: Public Safety Camera Community Meeting; Question re: current mobile camera operability

Hello Chief Greene et al,

Currently, BPD employs several license plate readers on its existing fleet of vehicles. However, there are countless cars in Benicia that display evidence of license plate tampering, some in highly visible locations for several months/years. This method of obfuscation not only cheats our communities of tax revenues at tolls and other camera operated devices, but it could also prevent the identification of guilty persons in traffic accidents. Aren't the mobile license plate readers designed to recognize this illegal activity? Shouldn't officers without the benefit of this technology be addressing these situations? Even if the owner claims to have purchased the vehicle in this condition, they are still legally obligated to have the plates replaced by the California Department of Motor Vehicles.

For reference, I've included the relevant California Vehicle Code below.

Thank you,
Lori Grundman

"CVC 5201.1 (c)

(C) A person shall not erase the reflective coating of, paint over the reflective coating of, or alter a license plate to avoid visual or electronic capture of the license plate or its characters by state or local law enforcement."

From: [Mark Menesini](#)
To: [John Anderson](#)
Subject: FW: Public Safety Cameras
Date: Monday, March 8, 2021 10:13:00 AM

From: Kelly Botello <KBotello@ci.benicia.ca.us>
Sent: Monday, March 08, 2021 10:08 AM
To: Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: FW: Public Safety Cameras

From: David Moser <[REDACTED]>
Sent: Monday, March 08, 2021 10:04 AM
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Subject: Public Safety Cameras

Hello Kelly,

I hope you're doing well and had a great week. Someone posted to Facebook about the Police Department's plan to add safety cameras/license plate readers throughout the community. While I don't have an issue with the technology itself, I may be opposed to the financial burden. Are you able to share how much this is going to cost initially, the ongoing expected costs, any changes to personnel (ie, would the department need to hire more employees to monitor/maintain the cameras), and where that money is going to come from? I would also expect (and correct me if I'm wrong) that since the department is a public entity there will be due diligence in the form of a RFP to get bids from multiple companies for this service. That would also be helpful information in determining whether or not it's something I would support. I imagine other residents of Benicia would also find that information helpful.

Thanks for your time.

-David

From: [Irma Widjojo](#)
To: [Michael Greene](#); [Kelly Botello](#); [Edward Criado](#); [Mark Menesini](#); [Mark Hassler](#); [Meg Heusel](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Next community meeting
Date: Tuesday, March 02, 2021 9:27:10 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)

Hi all,

I've set up a requirement to register for the next meeting, which means all of us will need to register as well to get the zoom link.

Here's the info:

You are invited to a Zoom meeting.

When: Mar 8, 2021 05:30 PM Pacific Time (US and Canada)

Register in advance for this meeting:

<https://zoom.us/meeting/register/tJcqduqvrzotG9TgJMpr54WYFGVjfvkubAxx>

After registering, you will receive a confirmation email containing information about joining the meeting.

Please let me know if you have any questions.

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



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From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [Mark Menesini](#); [Hector Soliman-Valdez](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Re: Benicia Community Event Slides
Date: Monday, February 22, 2021 11:17:26 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image004.png](#)

Great! I received the file and will have the updates ready when we talk in a few minutes.

On Mon, Feb 22, 2021 at 1:29 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi all,

Here's my addition to the slides. Obviously not pretty – so if you can make it look better that'd be great Meg.

Also, I don't think I received the map of the possible locations of the cameras? If you have it, can you please insert it there. I've made a note.

I'm using Dropbox to transfer the file – hopefully you have an account to download it:
<https://www.dropbox.com/sc/fi/4224lzb995he7yjie4wl7/Benicia-Community-Safety-Event-IW-slides.pptx?dl=0&rlkey=exkmuaz6vhszb7e1c9h03elb9>

Thanks!
Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



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From: Meg Heusel <meg@flocksafety.com>
Sent: Thursday, February 18, 2021 3:41 PM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: Mark Menesini <MMenesini@ci.benicia.ca.us>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>
Subject: Benicia Community Event Slides

Hi Irma,

It was great meeting you and Mark via Zoom today! Here is the PowerPoint deck with a couple blank slides for you to drop in the stats and graphs we discussed. We look forward to running through the content on Monday.

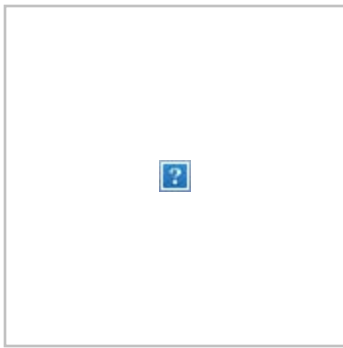
 [Benicia Community Safety Event \(1\).pptx](#) 

Thank you,

Meg

--

Meg Heusel
Director of Marketing, Community Engagement

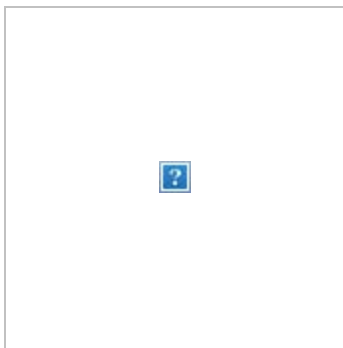


404.991.3293 | meg@flocksafety.com



Do you
mind giving us a review? [Click here!](#)

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Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



Do
you mind giving us a review? [Click here!](#)

From: [Irma Widjojo](#)
To: [Meg Heusel](#)
Cc: [John Anderson](#); [Mark Menesini](#); [Jessica Wunder](#); [Hector Soliman-Valdez](#); [Michael Greene](#)
Subject: RE: Benicia Community Event
Date: Monday, March 1, 2021 3:54:49 PM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)

Great! We'll probably send the invite tomorrow. Thanks.

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us



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From: Meg Heusel <meg@flocksafety.com>
Sent: Monday, March 1, 2021 3:53 PM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>
Subject: Re: Benicia Community Event

Hi Irma,

That works well for us and we will be there! When you have the Zoom link, please send it to us and we'll add it to our calendars.

Best,

Meg

On Mon, Mar 1, 2021 at 4:34 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi all,

Hope you had a good weekend. We are thinking Monday 3/8/2021, 5:30 p.m. (same time) for our next meeting. Does that date work for all of you?

Irma

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us



Follow us on:



From: Meg Heusel <meg@flocksafety.com>

Sent: Friday, February 26, 2021 7:39 AM

To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>

Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>

Subject: Re: Benicia Community Event

That sounds great. You all have a wonderful community and we look forward to participating in the coming weeks.

On Thu, Feb 25, 2021 at 10:39 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Thanks so much John, Meg and Jessica! We thought it was a good first meeting. We'll let you know when we solidify the next meeting date, but we are thinking 1.5-2 weeks from now.

Have a great weekend!

Irma

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us

On Feb 25, 2021, at 6:47 PM, John Anderson <john.anderson@flocksafety.com> wrote:

Chief and Team, thank you for your hard work on this! You put on a really great event and have a fantastic community.

Feel free to reach out if any additional questions come up.

Also, and it sounds like a couple of people are interested in learning about these cameras for their neighborhoods so if anyone inquires about a private camera, please feel free to point them to Jessica (jessica.wunder@flocksafety.com).

Thanks again, and have a great evening!

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



--

Meg Heusel
Director of Marketing, Community Engagement

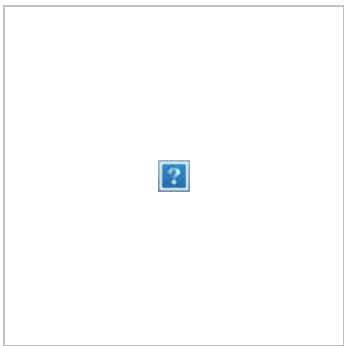


404.991.3293 | meg@flocksafety.com



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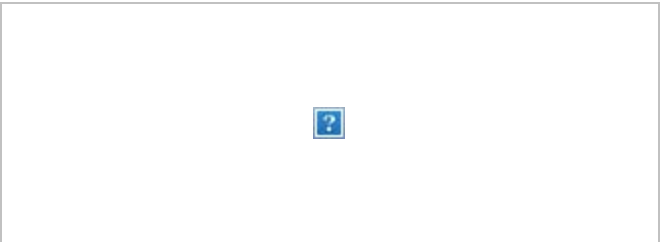
--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [John Anderson](#); [Mark Menesini](#); [Hector Soliman-Valdez](#)
Subject: Re: Flock LPR - Benicia PD Community Engagement Intro
Date: Thursday, February 18, 2021 7:01:00 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image006.png](#)
[image004.png](#)

Good Morning Irma,

Let's plan to meet at 2:30 PM PST today. I will send an invite with call-in details. In the meantime, I will start to work on those updates!

Thank you,

Meg

On Wed, Feb 17, 2021 at 1:15 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Thank you!

Just at first glance, I have a couple of feedback. I would like to keep the case studies local to our area (not in other states or other parts of California) and let's take out the price slide. But yes, we can definitely talk on the phone to discuss this. What's your availability tomorrow? I'm free in the morning or after 2 p.m.

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



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From: Meg Heusel <meg@flocksafety.com>
Sent: Wednesday, February 17, 2021 9:25 AM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>
Subject: Re: Flock LPR - Benicia PD Community Engagement Intro

Hi Irma,

This sounds like a great outline. If you have some time this week, I am happy to jump on a call and discuss how we can put some slides together that can be shared during the meeting.

From our end, the attached PDF is what we typically share in a community-based discussion.

Thank you,

Meg

On Tue, Feb 16, 2021 at 8:20 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi everyone,

this is the rough outline of what we are thinking for the presentation:

1. Benicia crime stats - focus on property crime/quality of life and staffing
2. What cameras do we have now
3. What is Flock cameras - and why we are planning on getting them
4. Locations of the cameras
5. Flock (rep) will talk about the technology, solution, and Flock in general
6. Flock (rep) will talk about partnerships with neighborhoods, HOA's, how LPR can make communities safer, etc.
7. Next steps for the City - funding, council, etc.
8. Q&A

John and Meg, what would be the best way to give you the content for those slides? Also, right now the first meeting is set for 5:30 p.m. on 2/25.

Thanks!

Irma

From: Meg Heusel <meg@flocksafety.com>
Sent: Thursday, February 11, 2021 3:27 PM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>
Subject: Re: Flock LPR - Benicia PD Community Engagement Intro

HI All,

This sounds great and I am looking forward to helping support the community event!

Irma, as you work on the outline, feel free to ping me if you'd like to see examples of how other cities have hosted similar community events.

Thank you,

Meg

On Wed, Feb 10, 2021 at 2:07 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi John and team,

Thank you. I'll get the outline to you early next week if that's OK with all of you.

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: John Anderson <john.anderson@flocksafety.com>

Sent: Tuesday, February 9, 2021 10:07 PM

To: Mark Menesini <MMenesini@ci.benicia.ca.us>; Meg Heusel
<meg@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>; Irma
Widjojo <IWidjojo@ci.benicia.ca.us>

Cc: Hector Soliman-Valdez <hector.soliman@flocksafety.com>
Subject: Flock LPR - Benicia PD Community Engagement Intro

Lt. Menesini and Irma, I'd like to introduce you to Meg Heusel and Jessica Wunder.

Meg heads up our Community Engagement team, and Jessica is my counterpart who works with Neighborhoods and HOA's.

Quick Recap:

- Benicia PD is looking to implement an ALPR solution for the city
- In preparation for going to City Council, they are going to conduct community outreach to HOA's, Neighborhoods, Neighborhood Watch Groups, and Businesses to involve the community in this decision
- **Target date is 2/25** late afternoon or early evening for the first virtual event (likely to do 2 virtual meetings with subsets of the groups)

We're thinking that the virtual event will consist of four parts:

1. Benicia PD will intro and talk about crime in the city, why they have decided to implement ALPR and partner with Flock, and the benefits to the community
2. Flock (Me) will talk about the technology, solution, and Flock in general
3. Flock (Jess/Meg) will talk about partnerships with neighborhoods, HOA's, how LPR can make communities safer, etc.
4. Q&A

Goals are twofold:

1. Engage the community so Benicia PD's project will be approved when it goes to Council
2. Gain support with HOA's, Neighborhoods, and Business and plant the seed for them to fill in the gaps within their communities

Next Step: Benicia PD to come up with a more structured outline for the topics that they'd like to cover during their section of the discussion ([@Meg Heusel](#), do you have any suggestions here?)

How does this sound to everyone, and I'm sure we can jump on a call as a group to iron things out further.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



--



Meg Heusel

Director of Marketing, Community Engagement

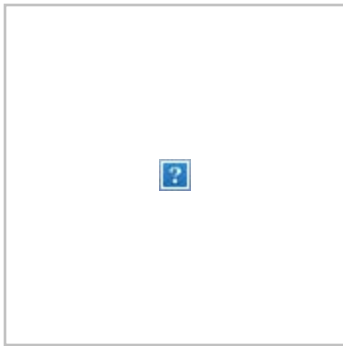


404.991.3293 | meg@flocksafety.com



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Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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you mind giving us a review? [Click here!](#)

From: [Mark Menesini](#)
To: [Garrett Langley](#)
Cc: [Edward Criado](#); [Erik Upson](#)
Subject: Re: Flock Safety - Camera Map for Benicia, CA
Date: Thursday, November 14, 2019 9:51:29 PM

Need to add cameras at [REDACTED] too. Overall not bad.!

Sent from my iPhone

On Nov 14, 2019, at 6:49 PM, Garrett Langley <garrett@flocksafety.com> wrote:

Gentlemen,

Thank you for the time yesterday.

As promised, here is a proposed map of cameras based off the discussion yesterday.



The total gets to:
10 cameras for Entry
10 cameras for Exit
11 cameras for Key Intersections

All in 31 cameras.

Let me know if you want to jump on the phone tomorrow / Monday to discuss.

Look forward to hearing from you,
Garrett

Garrett Langley
CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

<Flock Safety ALPR Proposal - Benicia, CA (31 cam).pdf>

From: [Mark Menesini](#)
To: [John Anderson](#)
Subject: RE: Flock Safety product launce
Date: Wednesday, February 17, 2021 1:30:00 PM
Attachments: [image001.jpg](#)
[image002.jpg](#)

John take a look at the policies we already have in place on the city of Benicia website. Will those be sufficient?

From: John Anderson <john.anderson@flocksafety.com>
Sent: Tuesday, February 16, 2021 6:38 PM
To: Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: Flock Safety product launce

Hey Mark, does your agency have an ALPR policy in place? I just searched for it and all I found was where your agency links to NCRIC here, but I'm pretty sure that's actually an old version:

<https://www.ci.benicia.ca.us/index.asp?SEC=FD73A951-078E-47F4-9A5B-5F9AFC0D003F&DE=A5F33963-D0DD-4554-AD23-5577643F10E9>

I'd imagine that Benicia is going to come up against similar resistance as Vallejo, so I think it might be a good idea to take this as an opportunity to establish your own policy (disclaimer: I'm not a legal expert, I just work with a lot of agencies and in my experience, I think this is an important step).

Vallejo's turned out great so I've attached it along with a couple of others that I like (I plan on going through each of these and highlighting the aspects that I like, but I haven't gotten around to it...ALPR policies is coming up more and more frequently so I may make this a priority).

What do you think? I'd be happy to jump on a call with you and your team to discuss.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



On Mon, Feb 15, 2021 at 4:07 PM Mark Menesini <MMenesini@ci.benicia.ca.us> wrote:

Yes I have some time available. I'll register for the webinar.

From: John Anderson <john.anderson@flocksafety.com>

Sent: Monday, February 15, 2021 4:06 PM

To: Mark Menesini <MMenesini@ci.benicia.ca.us>

Subject: Flock Safety product launce

Lt. Menesini, just following up on my last email. We're going to be giving agencies a taste of some of the new LPR tech that's about to be coming out of our pipeline so I wanted to invite you.

Any interested in attending?

It's on Wednesday at 10:00 AM.

Click here to register: [Flock Safety's "Flock in 3D" Release webinar](#)

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com

Image removed by sender.



I

From: [Mark Menesini](#)
To: [John Anderson](#)
Subject: RE: FW: Flock Safety contract wrong for Benicia
Date: Thursday, March 11, 2021 10:23:00 AM

John,

Sorry to be a pain but this gentleman has sent me more emails with additional questions he wants answered. I would like to send him a response on his first email sooner than later. Have you been able to make any progress yet? When things settle down I can put you in touch with our Asst City Manager Mario Giuliani who has been gathering community support for the project. He should be able to provide you with some feedback. Thanks again Mark

From: John Anderson <john.anderson@flocksafety.com>
Sent: Wednesday, March 10, 2021 10:11 AM
To: Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: FW: Flock Safety contract wrong for Benicia

Thanks, yes I'll get some info on this for you.

Also, would you mind documenting your process for getting support for the camera system? I'd like to share what works and what doesn't with other agencies that will likely face the same things.

Dont hesitate to ask if there's anything else we can assist with on our end.

Thanks,

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



On Wed, Mar 10, 2021 at 10:05 AM Mark Menesini <MMenesini@ci.benicia.ca.us> wrote:

John,

Please take a look at the email below. Can you push this out to the appropriate members of your team to draft an answer? Looks like this question will be asked during the upcoming council meeting. On a side note we are working on generating more vocal support for the camera system. I had a nice discussion with our Assist City Manager yesterday and he has been receiving quite a bit of positive feedback from the downtown business owners regarding the system. We are actually discussing adding even more cameras to better cover the downtown area as well. I'm sure there will be some additional public pushback at the council meeting, but I've been reassured that this project has plenty of council support. Thanks again for all the help. Mark

From: Michael Greene <MGreene@ci.benicia.ca.us>

Sent: Tuesday, March 09, 2021 7:18 PM

To: Mark Menesini <MMenesini@ci.benicia.ca.us>

Subject: Fwd: Flock Safety contract wrong for Benicia

Maybe Flock could put together a response?

Sent from my iPhone

Begin forwarded message:

From: Lionel Largaespada <LLargaespada@ci.benicia.ca.us>

Date: March 9, 2021 at 7:01:43 PM PST

To: Erik Upson <EUpson@ci.benicia.ca.us>, Michael Greene <MGreene@ci.benicia.ca.us>

Subject: Fwd: Flock Safety contract wrong for Benicia

FYI, in case you didn't get the same email.

Sent from my iPhone

Begin forwarded message:

From: Gregg Horton <greggahorton@gmail.com>

Date: March 9, 2021 at 4:48:00 PM PST

To: Steve Young <SYoung@ci.benicia.ca.us>, Tom Campbell <TCampbell@ci.benicia.ca.us>, Christina Strawbridge

<CStrawbridge@ci.benicia.ca.us>, Lionel Largaespada
<LLargaespada@ci.benicia.ca.us>, Trevor Macenski
<TMacenski@ci.benicia.ca.us>

Subject: Flock Safety contract wrong for Benicia

Hello Mayor and Council members,

My name is Gregg Horton and I am an Information Security Professional living here in Benicia. I'm emailing you all today because of the pending contract to implement license plate readers all around the city. Just today, Hackers have breached another security camera company, Verkada Inc.

<https://www.bloomberg.com/news/articles/2021-03-09/hackers-expose-tesla-jails-in-breach-of-150-000-security-cams?sref=yIv224K8>

At last night's meeting I asked if Flock had a security team, they could not give an answer if they had a team dedicated to security. Looking at their LinkedIn and the company website, I could find no instance that they had a dedicated team that took care of securing their product. I feel like Flock is not a mature enough company and does not solve the problems they claim to solve. Regardless of the civil rights issues with putting cameras in our community, I fear that if hackers got access to the data collected it would be detrimental to Benicia's reputation, opening the city up to litigation.

I will be bringing these concerns in a public manner to the city council meeting where you decide to approve the budget, I decided to email you some information I was able to find beforehand based on the current news today. If you want to know more about the insecurity of systems like these, please feel free to reach out. I have contacts at the Electronic Frontier Foundation who have been doing this kind of research for years and have data to back up that these systems are personal data risks that we don't need to be taking on.

Thank you,
Gregg Horton

From: [Mark Menesini](#)
To: [John Anderson](#)
Subject: RE: Question
Date: Tuesday, January 26, 2021 6:10:00 PM
Attachments: [image001.jpg](#)
[image002.jpg](#)
[image003.jpg](#)
[image004.png](#)
[image005.gif](#)

Just seeing what our options are. Let's discuss during an upcoming Zoom meeting that I will include you in. Date has yet to be set.

From: John Anderson <john.anderson@flocksafety.com>
Sent: Tuesday, January 26, 2021 6:09 PM
To: Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: Question

Hi Mark, we have slides for just about everything ;)

Are you thinking about slides for the two Zoom meetings that you told me about (one for HOA's/Neighborhood Watch/Businesses, and the second for the general public) as well as for a conversation with City Council?

I can definitely help with that.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com

Image removed by sender.



On Tue, Jan 26, 2021 at 5:57 PM Mark Menesini <MMenesini@ci.benicia.ca.us> wrote:

John,

Quick question. Do you guys have a prepared Power Point presentation geared towards community engagement or is Flock's involvement more of question/answer ? Hope that makes sense.

Lieutenant Mark Menesini

Operations Division

200 E L Street

Benicia, Ca 94510

707-746-4262

mmenesini@ci.benicia.ca.us



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From: [Meg Heusel](#)
To: [Kelly Botello](#); [John Anderson](#)
Cc: [Irma Widjojo](#); [Mark Menesini](#)
Subject: Re: Tonight's Presentation
Date: Monday, March 8, 2021 12:31:13 PM

Hi Kelly,

That is excellent! So, [@John Anderson](#) will have the slides up on his computer and go through them for the presentation. It would be great if you can make him a co-host, and he can have the slides ready to go before things get started.

Thanks,

Meg

On Mon, Mar 8, 2021 at 2:40 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Hi Meg,

Yes, I was able to pull this link up in the DropBox. Thank you!

Sure, John can control the slides the entire time. It worked well last time.

I will add him to co-host the meeting.

Thanks for your help,

Kelly

From: Meg Heusel <meg@flocksafety.com>
Sent: Monday, March 08, 2021 11:35 AM
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Cc: Irma Widjojo <IWidjojo@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: Tonight's Presentation

Hi Kelly,

Are you able to access the file with the DropBox link below? Last time, John from our team had the slides up and progressed through them for the entire presentation. We found that it'd be easier, instead of flipping presenters. Do you want him to do the same this evening?

<https://www.dropbox.com/scl/fi/zgptqwb84fv5pcdy912r1/Benicia-Community-Safety-Event-FINAL-Feb.-25.pptx?dl=0&rlkey=cx3glu9gzxuzulqga4aky0w30>

Thank you,

Meg

On Mon, Mar 8, 2021 at 2:29 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Thank you both!

Lt. Menesini and I both are unable to access the new PP as it needs a Google account.

Is there another format you can send it in?

Will I be controlling the PP throughout or just the PD portion?

Thanks,

Kelly

From: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Sent: Monday, March 08, 2021 11:20 AM
To: Meg Heusel <meg@flocksafety.com>
Cc: John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Kelly Botello <KBotello@ci.benicia.ca.us>

Subject: Re: Tonight's Presentation

Hi Meg,

The chief and I are actually not going to be around for the meeting today. Mark Menesini and Kelly Botello will be there to take over. The presentation should be the same one that we did a couple of weeks ago.

Thank you and sorry to miss the meeting tonight!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us

On Mar 8, 2021, at 11:04 AM, Meg Heusel <meg@flocksafety.com> wrote:

Hi Irma,

I wanted to confirm with you that the attached slides from the February 25th presentation will be what John needs to pull up for this evening's presentation?

Thank you,

Meg

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[https://lh3.googleusercontent.com/VWwUR2s-ARDdD1U_jG428I8ea9cVkfETLd5lVbrbpRbT6ztxdwYx2idYpQj25hGPxHQyDXNaWpWv5g29FA0lu6ssCRXxr2fZPsz_cLkhvMALxXK5Jl1cw0WvFQnliIriBOEESJ]

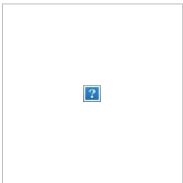
Meg Heusel
Director of Marketing, Community Engagement

[https://lh3.googleusercontent.com/_Wq98XQ74BXxoN3Wh-NbKpg2d_FmPQseq_8XgRrOdliUZYCyBdf3KG5ZGbdQIwU74AnRm7zRUNsYIapo8jgOZ-u_NMi15OjnCdwdjIFHjEQWAI22v_4RA6i5pPy8F1ItezC65dYNH]
404.991.3293 | meg@flocksafety.com <<mailto:meg@flocksafety.com>>

[https://lh4.googleusercontent.com/vaPDVpE2Bkb1yflh4KgUEp3JCp7r3k5kAkuUj1cCHIWHF_CQj2xUUrP37LWag1mP3k402CtkeJPj431lIT5eHn3jLiF_r9hSShLaBT16xVn7IyOXcTAfjBp_LEMrsdLYrR7ulyo] Do you mind giving us a review? Click here <<https://sales.flocksafety.com/t/102869/c/2e962af5-430c-4ca5-b36c-4cb884544a38/NB2HI4B2F4XWOLTQMFTWKL3GNRXWG2ZNONQWMZLUPEXXEZLWNFSXO===/g-page-flock-safety-review>>!

<Benicia Community Safety Event - FINAL - Mar. 8.pdf>

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Meg Heusel
Director of Marketing, Community Engagement


404.991.3293 | meg@flocksafety.com



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Meg Heusel



Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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From: [Damiean Sylvester](#)
To: [Nika Golshani](#)
Subject: RE: Where's Waldo
Date: Monday, April 8, 2019 8:45:00 AM
Attachments: [image001.jpg](#)
[image002.png](#)
[image003.gif](#)

Nika,

The best person to contact is Captain Mike Greene at mgreene@ci.benicia.ca.us

Lieutenant Damiean Sylvester

Operations Division

200 E L Street

Benicia, Ca 94510

707-746-4259

dsylvester@ci.benicia.ca.us



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From: Nika Golshani [mailto:nika@flocksafety.com]

Sent: Monday, April 08, 2019 8:24 AM

To: Damiean Sylvester

Subject: Where's Waldo

Hi Damiean,

Just a quick follow-up on a message I sent earlier....

Are you the best person to speak to about providing Free ALPR camera access in your jurisdiction?

Flock Safety provides affordable, flexible and easy to use ALPR systems to neighborhoods, businesses and public safety departments and we'd like to offer you access for free.

[Click here for specs and pricing!](#)

Thanks,

Nika Golshani
Public Safety
770-284-5861
www.flocksafety.com

PS: If you don't want to hear from me anymore, just let me know



From: [Erik Upson](#)
To: garrett@flocksafety.com
Subject: Accepted: Invitation: Benicia PD x Flock Safety @ Wed Nov 13, 2019 4pm - 5pm (EST) (eupson@ci.benicia.ca.us)

From: [Erik Upson](#)
To: davis.lukens@flocksafety.com
Cc: ["John Carli"](#)
Subject: IACP demo
Date: Tuesday, November 5, 2019 10:53:00 AM
Attachments: [image001.jpg](#)
[image002.png](#)
[image003.gif](#)

Davis,

I was very interested in your product at the IACP convention.

I happened to be speaking to the Vacaville police chief, John Carli (I've copied him here), the other day and he mentioned that he was also intrigued.

I'd like to set something up where we could get a presentation and demo and see what is possible... perhaps for both departments so you could kill two birds with one stone.

Let me know if that is possible.

Regards,

Erik

Chief Erik Upson

Benicia Police Department
200 East L Street
Benicia, CA 94523
(707) 746-4265
eupson@ci.benicia.ca.us



Follow us on:



From: [Erik Upson](#)
To: [Garrett Langley](#)
Subject: RE: Bay Vista HOA - Benecia
Date: Thursday, April 30, 2020 2:59:00 PM

We're doing well. Challenging times to say the least.

I think our county will start rolling back some stuff next week.

Hope you are well. Our cannabis retailer going to Planning Commission in May, so hopefully we'll get some movement on that and funding for our project.

Regards,

Erik

From: Garrett Langley <garrett@flocksafety.com>
Sent: Thursday, April 30, 2020 12:48 PM
To: Erik Upson <EUpson@ci.benicia.ca.us>
Subject: Re: Bay Vista HOA - Benecia

Hey boss,

You and the team staying safe? Are you seeing an end to this mess? Seems like each city is doing things different.

Talk soon
Garrett

Garrett Langley

CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Mon, Mar 30, 2020 at 8:04 PM, Erik Upson <EUpson@ci.benicia.ca.us> wrote:

Thanks for checking in Garrett! California seems to be doing...ok. Flattening the curve here! Stay safe.

Sent from my iPhone

On Mar 30, 2020, at 4:58 PM, Garrett Langley <garrett@flocksafety.com> wrote:

How are things holding up for you guys? Sheltering?

Things in Atlanta are seeming to get worse.

Hope you are well
Garrett

Garrett Langley
CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Thu, Feb 20, 2020 at 7:55 PM, Garrett Langley <garrett@flocksafety.com> wrote:

Understood and thanks for the clarity. Will drop a note in a month or so just to check-in!

Garrett Langley
CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Thu, Feb 20, 2020 at 10:31 AM, Erik Upson <EUpson@ci.benicia.ca.us> wrote:

Garrett,

We're just waiting for a few pieces to fall into place. Nothing you can do at this point. I'm very hopeful it will work out, but it needs to get through process

first. Sorry, wish I could just snap my fingers and make it happen. Essentially, to summarize, hoping that our one retail cannabis business will pay for half or all of the complete system we've discussed. They are not through the process yet. They are through the Cannabis Public Safety Licensing process, they are through the planning process and now are off to the Planning Commission. Then, if appealed (very possible) to the City Council. So...months out I'm afraid, before we have the funding locked in. The business itself is very interested in the idea.

Thanks,

Erik

From: Garrett Langley <garrett@flocksafety.com>

Sent: Tuesday, February 18, 2020 6:11 PM

To: Erik Upson <EUpson@ci.benicia.ca.us>

Subject: RE: Bay Vista HOA - Benecia

Hey!

Just wanted to give you a heads up that my head of product will be in town the first week of March meeting with a few agencies. Would it be valuable to have him meet with City Council / City Manager to get the budget process started?

Talk soon

Garrett

Garrett Langley

CEO & Founder

As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Tue, Feb 04, 2020 at 3:57 PM, Garrett Langley <garrett@flocksafety.com> wrote:

We will keep selling on your end and await the chance to get your group on board!

Garrett Langley

CEO & Founder

As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Tue, Feb 04, 2020 at 2:50 PM, Erik Upson <EUpson@ci.benicia.ca.us> wrote:

Excellent news!

From: Garrett Langley <garrett@flocksafety.com>

Sent: Saturday, February 01, 2020 3:15 AM

To: Erik Upson <EUpson@ci.benicia.ca.us>

Subject: RE: Bay Vista HOA - Benecia

Morning Chief,

Looks like my buddy Chase got Bay Vista on Board. Hopefully that helps with the conversations in City Hall.

Let me know how I can help,
Garrett

<image001.png>

Garrett Langley

CEO & Founder

As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Thu, Jan 02, 2020 at 12:49 PM, Erik Upson <EUpson@ci.benicia.ca.us> wrote:

Happy New Year Garrett!

That is excellent! Hope it works out.

Still working on financial aspects here on our end...I'll let you know as soon as we have any movement.

Erik

From: Garrett Langley <garrett@flocksafety.com>

Sent: Thursday, December 26, 2019 6:20 AM

To: Erik Upson <EUpson@ci.benicia.ca.us>

Subject: Fwd: Bay Vista HOA - Benecia

Despite the spelling mistake ;) excited to see some good feedback from a HOA in your city.

Hope you had a nice Holiday and look forward to getting this project off the ground in 2020!

Garrett

Garrett Langley

CEO & Founder

As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

----- Forwarded message -----

From: Chase Ferguson <chase.ferguson@flocksafety.com>

Date: Monday, December 23 2019 at 2:23 PM EST

Subject: Bay Vista HOA - Benecia

To: Garrett Langley <garrett@flocksafety.com>

Just got this from one of my potential customers in Benecia CA:

"Just got a great review from the city of Benecia's police chief on you. We will give you our decision after the holidays. Merry Christmas to you and your staff and a happy New Year."

Excited to bring them on in the new year and stop the crime in the area

-

Chase Ferguson

Sales Consultant

404.850.9285 | chase.ferguson@flocksafety.com



Learn how this San Antonio neighborhood is cracking down on crime -
[READ THE CASE STUDY HERE](#)

From: [Mark Menesini](#)
To: [Garrett Langley](#)
Cc: [Edward Criado](#); [Erik Upson](#)
Subject: Re: Flock Safety - Camera Map for Benicia, CA
Date: Thursday, November 14, 2019 9:51:31 PM

Need to add cameras at [REDACTED] too. Overall not bad.!

Sent from my iPhone

On Nov 14, 2019, at 6:49 PM, Garrett Langley <garrett@flocksafety.com> wrote:

Gentlemen,

Thank you for the time yesterday.

As promised, here is a proposed map of cameras based off the discussion yesterday.



The total gets to:
10 cameras for Entry
10 cameras for Exit
11 cameras for Key Intersections

All in 31 cameras.

Let me know if you want to jump on the phone tomorrow / Monday to discuss.

Look forward to hearing from you,
Garrett

Garrett Langley
CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

<Flock Safety ALPR Proposal - Benicia, CA (31 cam).pdf>

From: [Garrett Langley](#)
To: [Erik Upson](#)
Cc: [John Carli](#); [William Imboden](#); [Davis Lukens](#)
Subject: RE: IACP demo
Date: Wednesday, November 6, 2019 5:52:36 PM
Attachments: [image001.jpg](#)
[image002.png](#)
[image003.gif](#)

Evening guys,

Just checking in about the 13th. Let me know if someone is willing to host / if there is a mutual time that works for everyone.

Thanks
Garrett

Garrett Langley
CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Tue, Nov 05, 2019 at 8:36 PM, Garrett Langley <garrett@flocksafety.com> wrote:
Excellent. Let me know when and where, and I will manage around it.

Perhaps 2pm pst?

Garrett Langley
CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Tue, Nov 05, 2019 at 6:42 PM, Erik Upson <EUpson@ci.benicia.ca.us> wrote:

Early afternoon works for me.

I'm also copying the Hercules Police Chief, Chief Bill Imboden, as he is interested as well.

Erik

From: Garrett Langley <garrett@flocksafety.com>
Sent: Tuesday, November 05, 2019 1:25 PM
To: Davis Lukens <davis.lukens@flocksafety.com>
Cc: John Carli <John.Carli@cityofvacaville.com>; Erik Upson <EUpson@ci.benicia.ca.us>
Subject: Re: IACP demo

Thanks Davis.

Chief Upson and Chief Carli, I will be in the Bay Area on Nov 13th. Right now my schedule is wide open — is there an ideal time for both of you? Would love to meet up in person if that is possible.

Garrett

Garrett Langley

CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Tue, Nov 05, 2019 at 4:01 PM, Davis Lukens <davis.lukens@flocksafety.com> wrote:

Chief Upson,

Glad we were able to connect at IACP. Yes, let's get a demo set up asap.

Garrett, our CEO who is cc'd here, is currently scheduled to be out in the Bay Area next Wednesday Nov 13th.

Hopefully there is a time that day where Garrett could do an in person demo with you and Chief Carli. If not, let's get another time on the calendar

Thanks,

Davis

Head of Product

Flock Safety

770-314-3792

On Tue, Nov 5, 2019 at 1:53 PM Erik Upson <EUpson@ci.benicia.ca.us> wrote:

Davis,

I was very interested in your product at the IACP convention.

I happened to be speaking to the Vacaville police chief, John Carli (I've copied him here), the other day and he mentioned that he was also intrigued.

I'd like to set something up where we could get a presentation and demo and see what is possible...perhaps for both departments so you could kill two birds with one stone.

Let me know if that is possible.

Regards,

Erik

Chief Erik Upson

Benicia Police Department

200 East L Street

Benicia, CA 94523

(707) 746-4265

eupson@ci.benicia.ca.us



Follow us on:



From: [Erik Upson](#)
To: [Garrett Langley](#)
Subject: RE: Re: IACP demo
Date: Friday, November 8, 2019 11:28:00 AM

Sounds great!

From: Garrett Langley <garrett@flocksafety.com>
Sent: Friday, November 08, 2019 2:28 AM
To: Erik Upson <EUpson@ci.benicia.ca.us>
Subject: Fwd: Re: IACP demo

Morning Chief,

Perhaps we could meet 1:1 around 1230 or 1300 next Wednesday (Nov 13th)?

Thanks!
Garrett

Garrett Langley

CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

----- Forwarded message -----

From: Garrett Langley <garrett@flocksafety.com>
Date: Thursday, November 7 2019 at 6:19 PM EST
Subject: Re: IACP demo
To: John Carli <John.Carli@cityofvacaville.com>
Cc: Eric Upson <eupson@ci.benicia.ca.us>, William Imboden <WImboden@ci.hercules.ca.us>

If easier, happy to get with you each 1:1

Just let me know what works best for everyone.

Garrett Langley

CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Thu, Nov 07, 2019 at 4:44 PM, John Carli <John.Carli@cityofvacaville.com> wrote:

I will not be able to attend but could send someone in my place.

On Nov 6, 2019, at 5:52 PM, Garrett Langley <garrett@flocksafety.com> wrote:

Evening guys,

Just checking in about the 13th. Let me know if someone is willing to host / if there is a mutual time that works for everyone.

Thanks
Garrett

Garrett Langley

CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

On Tue, Nov 05, 2019 at 8:36 PM, Garrett Langley <garrett@flocksafety.com> wrote:

Excellent. Let me know when and where, and I will manage around it.

Perhaps 2pm pst?

Garrett Langley

CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

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Early afternoon works for me.

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Erik

From: Garrett Langley <garrett@flocksafety.com>

Sent: Tuesday, November 05, 2019 1:25 PM

To: Davis Lukens <davis.lukens@flocksafety.com>

Cc: John Carli <John.Carli@cityofvacaville.com>; Erik Upson <EUpson@ci.benicia.ca.us>

Subject: Re: IACP demo

Thanks Davis.

Chief Upson and Chief Carli, I will be in the Bay Area on Nov 13th. Right now my schedule is wide open — is there an ideal time for both of you? Would love to meet up in person if that is possible.

Garrett

Garrett Langley

CEO & Founder



As seen on [NBC](#), [FOX](#), [CBS](#), [CNET](#) and more

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Davis

Head of Product
Flock Safety
770-314-3792

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I'd like to set something up where we could get a presentation and demo and see what is possible...perhaps for both departments so you could kill two birds with one stone.

Let me know if that is possible.

Regards,

Erik

Chief Erik Upson

Benicia Police Department
200 East L Street
Benicia, CA 94523
(707) 746-4265

eupson@ci.benicia.ca.us

<image001.jpg>

Follow us on:

[<image002.png>](#)

[<image003.gif>](#)

Christina Holguin

From: Irma Widjojo
Sent: Thursday, February 18, 2021 7:26 AM
To: meg@flocksafety.com
Subject: Accepted: Benicia Community Engagement Discussion

From: [Irma Widjojo](#)
To: meg@flocksafety.com
Subject: Accepted: Check-In: Benicia Community Event

From: [Kelly Botello](#)
To: [Michael Greene](#); [Mark Menesini](#); [Edward Criado](#); [Irma Widjojo](#); [Fwaak Manzoor](#); john.anderson@flocksafety.com
Subject: FLOCK Q&A

Kelly Botello is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

<https://zoom.us/j/96662241151?pwd=SDkrRk5ibjIQcTVEZjBRMIM4bzFQdz09>

Meeting ID: 966 6224 1151

Passcode: 895477

One tap mobile

+16699009128,,96662241151#,,,,*895477# US (San Jose)

+13462487799,,96662241151#,,,,*895477# US (Houston)

Dial by your location

+1 669 900 9128 US (San Jose)

+1 346 248 7799 US (Houston)

+1 253 215 8782 US (Tacoma)

+1 646 558 8656 US (New York)

+1 301 715 8592 US (Washington DC)

+1 312 626 6799 US (Chicago)

Meeting ID: 966 6224 1151

Passcode: 895477

Find your local number: <https://zoom.us/u/amJQxWXXL>

Forwarding this invitation could allow any recipient to send a response to the organizer and be added to the guest list, or invite others regardless of their own invitation status, or to modify your RSVP. Learn More <<https://support.google.com/calendar/answer/37135#forwarding>>

From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [Mark Menesini](#); [Hector Soliman-Valdez](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Benicia Community Event Slides
Date: Thursday, February 18, 2021 3:41:34 PM

Hi Irma,

It was great meeting you and Mark via Zoom today! Here is the PowerPoint deck with a couple blank slides for you to drop in the stats and graphs we discussed. We look forward to running through the content on Monday.



Thank you,

Meg

--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



Do
you mind giving us a review? [Click here!](#)

From: [John Anderson](#)
To: [Mark Menesini](#); [Irma Widjojo](#); [Jessica Wunder](#); [Hector Soliman-Valdez](#); [Meg Heusel](#); [Michael Greene](#)
Subject: Benicia Community Event
Date: Thursday, February 25, 2021 6:47:28 PM

Chief and Team, thank you for your hard work on this! You put on a really great event and have a fantastic community.

Feel free to reach out if any additional questions come up.

Also, and it sounds like a couple of people are interested in learning about these cameras for their neighborhoods so if anyone inquires about a private camera, please feel free to point them to Jessica (jessica.wunder@flocksafety.com).

Thanks again, and have a great evening!

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



From: [Irma Widjojo](#)
To: john.anderson@flocksafety.com
Cc: [Mark Menesini](#)
Subject: Community presentation
Date: Monday, February 8, 2021 1:41:00 PM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image004.png](#)

Hi John,

Nice talking to you today. Can you please include me in your & your community engagement team correspondence regarding the meetings?

Also, just to confirm you would prefer us sending you our information and you guys put it in the presentation?

Thanks,
Irma

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
(707)746-4263
iwidjojo@ci.benicia.ca.us



Follow us on:



From: [John Anderson](#)
To: [Mark Menesini](#); [Meg Heusel](#); [Jessica Wunder](#); [Irma Widjojo](#)
Cc: [Hector Soliman-Valdez](#)
Subject: Flock LPR - Benicia PD Community Engagement Intro
Date: Tuesday, February 9, 2021 10:06:49 PM

Lt. Menesini and Irma, I'd like to introduce you to Meg Heusel and Jessica Wunder.

Meg heads up our Community Engagement team, and Jessica is my counterpart who works with Neighborhoods and HOA's.

Quick Recap:

- Benicia PD is looking to implement an ALPR solution for the city
- In preparation for going to City Council, they are going to conduct community outreach to HOA's, Neighborhoods, Neighborhood Watch Groups, and Businesses to involve the community in this decision
- **Target date is 2/25** late afternoon or early evening for the first virtual event (likely to do 2 virtual meetings with subsets of the groups)

We're thinking that the virtual event will consist of four parts:

1. Benicia PD will intro and talk about crime in the city, why they have decided to implement ALPR and partner with Flock, and the benefits to the community
2. Flock (Me) will talk about the technology, solution, and Flock in general
3. Flock (Jess/Meg) will talk about partnerships with neighborhoods, HOA's, how LPR can make communities safer, etc.
4. Q&A

Goals are twofold:

1. Engage the community so Benicia PD's project will be approved when it goes to Council
2. Gain support with HOA's, Neighborhoods, and Business and plant the seed for them to fill in the gaps within their communities

Next Step: Benicia PD to come up with a more structured outline for the topics that they'd like to cover during their section of the discussion (@[Meg Heusel](#), do you have any suggestions here?)

How does this sound to everyone, and I'm sure we can jump on a call as a group to iron things out further.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com

From: [Irma Widjojo](#) on behalf of [Kelly Botello](#)
To: [Meg Heusel](#); [John Anderson](#)
Subject: FW: FLOCK Community Meeting via Zoom

-----Original Appointment-----

From: Kelly Botello <KBotello@ci.benicia.ca.us>

Sent: Monday, February 8, 2021 1:35 PM

To: Kelly Botello; Michael Greene; Mark Menesini; Irma Widjojo; Mark Hassler; Edward Criado

Subject: FLOCK Community Meeting via Zoom

When: Thursday, February 25, 2021 5:30 PM-6:30 PM (UTC-08:00) Pacific Time (US & Canada).

Where: Zoom

Join Zoom Meeting

<https://zoom.us/j/97642064338?pwd=MTBaZVBXMEZEd3lCRGRPVFRoaDRHUT09> <<https://zoom.us/j/97642064338?pwd=MTBaZVBXMEZEd3lCRGRPVFRoaDRHUT09>>

Meeting ID: 976 4206 4338

Passcode: 107736

From: [Irma Widjojo](#)
To: [Michael Greene](#); [Kelly Botello](#); [Edward Criado](#); [Mark Menesini](#); [Mark Hassler](#); [Meg Heusel](#); [John Anderson](#); [Jessica Wunder](#)
Subject: Next community meeting
Date: Tuesday, March 2, 2021 9:27:00 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)

Hi all,

I've set up a requirement to register for the next meeting, which means all of us will need to register as well to get the zoom link.

Here's the info:

You are invited to a Zoom meeting.

When: Mar 8, 2021 05:30 PM Pacific Time (US and Canada)

Register in advance for this meeting:

<https://zoom.us/meeting/register/tJcqduqvrzotG9TgIMpr54WYFGVjfvkubAxx>

After registering, you will receive a confirmation email containing information about joining the meeting.

Please let me know if you have any questions.

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: [Kelly Botello](#)
To: [John Anderson](#)
Cc: [Irma Widjojo](#)
Subject: Re: ALPR presentation on March 8
Date: Friday, March 19, 2021 10:54:35 AM

Hi John,

Yes, April 20th.

Thanks,
Kelly

Sent from my iPhone

On Mar 19, 2021, at 10:29 AM, John Anderson <john.anderson@flocksafety.com> wrote:

Hey Kelly and Irma, by the way, is there a date yet for when this will be on the Council Agenda?

Thanks!

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



On Fri, Mar 19, 2021 at 9:37 AM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Copy the link below to share this recording with viewers:

https://zoom.us/rec/share/nTiJ7vn42rjn8n_TXQE3oYG7A4TLuhMGmYC6GOd6tq7fkuog8K4L--dCd9OBINJl.NMLrCT9Tlw-lBoGn Passcode: 8!sFX=ni

Sent from my iPhone

Begin forwarded message:

From: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Date: March 19, 2021 at 9:24:10 AM PDT
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Subject: Fwd: ALPR presentation on March 8

Irma Widjojo

Management Analyst/Public Information Officer
Benicia Police Department
200 East L Street
Benicia, CA 94510
[\(707\)746-4263](tel:(707)746-4263)
iwidjojo@ci.benicia.ca.us

Begin forwarded message:

From: John Anderson <john.anderson@flocksafety.com>
Date: March 19, 2021 at 8:44:01 AM PDT
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Subject: ALPR presentation on March 8

Hey Irma, can you share the link to the video for the second Community event that we did? I'd like to go through the Q&A section to plan for the upcoming City Council meeting.

Thanks!

John

Please note my new phone number

John Anderson

Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [John Anderson](#); [Mark Menesini](#); [Jessica Wunder](#); [Hector Soliman-Valdez](#); [Michael Greene](#)
Subject: Re: Benicia Community Event
Date: Monday, March 1, 2021 3:53:35 PM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)

Hi Irma,

That works well for us and we will be there! When you have the Zoom link, please send it to us and we'll add it to our calendars.

Best,

Meg

On Mon, Mar 1, 2021 at 4:34 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi all,

Hope you had a good weekend. We are thinking Monday 3/8/2021, 5:30 p.m. (same time) for our next meeting. Does that date work for all of you?

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: Meg Heusel <meg@flocksafety.com>
Sent: Friday, February 26, 2021 7:39 AM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>
Subject: Re: Benicia Community Event

That sounds great. You all have a wonderful community and we look forward to participating in the coming weeks.

On Thu, Feb 25, 2021 at 10:39 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Thanks so much John, Meg and Jessica! We thought it was a good first meeting. We'll let you know when we solidify the next meeting date, but we are thinking 1.5-2 weeks from now.

Have a great weekend!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

[\(707\)746-4263](tel:(707)746-4263)

iwidjojo@ci.benicia.ca.us

On Feb 25, 2021, at 6:47 PM, John Anderson
<john.anderson@flocksafety.com> wrote:

Chief and Team, thank you for your hard work on this! You put on a really great event and have a fantastic community.

Feel free to reach out if any additional questions come up.

Also, and it sounds like a couple of people are interested in learning about these cameras for their neighborhoods so if anyone inquires about a private camera, please feel free to point them to Jessica (jessica.wunder@flocksafety.com).

Thanks again, and have a great evening!

John

Please note my new phone number

John Anderson

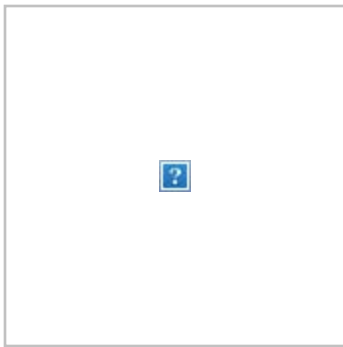
Territory Manager, Northern California

Flock Safety

408-752-5120 | john.anderson@flocksafety.com



--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



Do you
mind giving us a review? [Click here!](#)

--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



Do
you mind giving us a review? [Click here!](#)

From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [John Anderson](#); [Mark Menesini](#); [Hector Soliman-Valdez](#)
Subject: Re: Flock LPR - Benicia PD Community Engagement Intro
Date: Thursday, February 18, 2021 7:01:02 AM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image006.png](#)
[image004.png](#)

Good Morning Irma,

Let's plan to meet at 2:30 PM PST today. I will send an invite with call-in details. In the meantime, I will start to work on those updates!

Thank you,

Meg

On Wed, Feb 17, 2021 at 1:15 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Thank you!

Just at first glance, I have a couple of feedback. I would like to keep the case studies local to our area (not in other states or other parts of California) and let's take out the price slide. But yes, we can definitely talk on the phone to discuss this. What's your availability tomorrow? I'm free in the morning or after 2 p.m.

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: Meg Heusel <meg@flocksafety.com>
Sent: Wednesday, February 17, 2021 9:25 AM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>
Subject: Re: Flock LPR - Benicia PD Community Engagement Intro

Hi Irma,

This sounds like a great outline. If you have some time this week, I am happy to jump on a call and discuss how we can put some slides together that can be shared during the meeting.

From our end, the attached PDF is what we typically share in a community-based discussion.

Thank you,

Meg

On Tue, Feb 16, 2021 at 8:20 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi everyone,

this is the rough outline of what we are thinking for the presentation:

1. Benicia crime stats - focus on property crime/quality of life and staffing
2. What cameras do we have now
3. What is Flock cameras - and why we are planning on getting them
4. Locations of the cameras
5. Flock (rep) will talk about the technology, solution, and Flock in general
6. Flock (rep) will talk about partnerships with neighborhoods, HOA's, how LPR can make communities safer, etc.
7. Next steps for the City - funding, council, etc.
8. Q&A

John and Meg, what would be the best way to give you the content for those slides? Also, right now the first meeting is set for 5:30 p.m. on 2/25.

Thanks!

Irma

From: Meg Heusel <meg@flocksafety.com>
Sent: Thursday, February 11, 2021 3:27 PM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>
Subject: Re: Flock LPR - Benicia PD Community Engagement Intro

HI All,

This sounds great and I am looking forward to helping support the community event!

Irma, as you work on the outline, feel free to ping me if you'd like to see examples of how other cities have hosted similar community events.

Thank you,

Meg

On Wed, Feb 10, 2021 at 2:07 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi John and team,

Thank you. I'll get the outline to you early next week if that's OK with all of you.

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: John Anderson <john.anderson@flocksafety.com>

Sent: Tuesday, February 9, 2021 10:07 PM

To: Mark Menesini <MMenesini@ci.benicia.ca.us>; Meg Heusel
<meg@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>; Irma
Widjojo <IWidjojo@ci.benicia.ca.us>

Cc: Hector Soliman-Valdez <hector.soliman@flocksafety.com>
Subject: Flock LPR - Benicia PD Community Engagement Intro

Lt. Menesini and Irma, I'd like to introduce you to Meg Heusel and Jessica Wunder.

Meg heads up our Community Engagement team, and Jessica is my counterpart who works with Neighborhoods and HOA's.

Quick Recap:

- Benicia PD is looking to implement an ALPR solution for the city
- In preparation for going to City Council, they are going to conduct community outreach to HOA's, Neighborhoods, Neighborhood Watch Groups, and Businesses to involve the community in this decision
- **Target date is 2/25** late afternoon or early evening for the first virtual event (likely to do 2 virtual meetings with subsets of the groups)

We're thinking that the virtual event will consist of four parts:

1. Benicia PD will intro and talk about crime in the city, why they have decided to implement ALPR and partner with Flock, and the benefits to the community
2. Flock (Me) will talk about the technology, solution, and Flock in general
3. Flock (Jess/Meg) will talk about partnerships with neighborhoods, HOA's, how LPR can make communities safer, etc.
4. Q&A

Goals are twofold:

1. Engage the community so Benicia PD's project will be approved when it goes to Council
2. Gain support with HOA's, Neighborhoods, and Business and plant the seed for them to fill in the gaps within their communities

Next Step: Benicia PD to come up with a more structured outline for the topics that they'd like to cover during their section of the discussion ([@Meg Heusel](#), do you have any suggestions here?)

How does this sound to everyone, and I'm sure we can jump on a call as a group to iron things out further.

Thanks,

John

John Anderson

Territory Manager, Northern California

Flock Safety

408.652.8530 | john.anderson@flocksafety.com



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Meg Heusel

Director of Marketing, Community Engagement

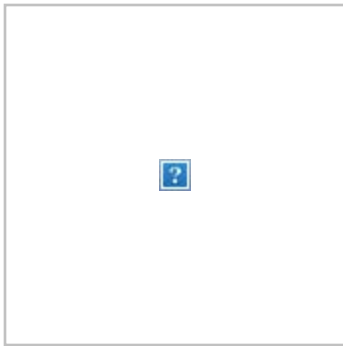


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Meg Heusel
Director of Marketing, Community Engagement



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Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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From: [Meg Heusel](#)
To: [Kelly Botello](#); [John Anderson](#)
Cc: [Irma Widjojo](#); [Mark Menesini](#)
Subject: Re: Tonight's Presentation
Date: Monday, March 8, 2021 12:31:12 PM

Hi Kelly,

That is excellent! So, [@John Anderson](#) will have the slides up on his computer and go through them for the presentation. It would be great if you can make him a co-host, and he can have the slides ready to go before things get started.

Thanks,

Meg

On Mon, Mar 8, 2021 at 2:40 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Hi Meg,

Yes, I was able to pull this link up in the DropBox. Thank you!

Sure, John can control the slides the entire time. It worked well last time.

I will add him to co-host the meeting.

Thanks for your help,

Kelly

From: Meg Heusel <meg@flocksafety.com>
Sent: Monday, March 08, 2021 11:35 AM
To: Kelly Botello <KBotello@ci.benicia.ca.us>
Cc: Irma Widjojo <IWidjojo@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>
Subject: Re: Tonight's Presentation

Hi Kelly,

Are you able to access the file with the DropBox link below? Last time, John from our team had the slides up and progressed through them for the entire presentation. We found that it'd be easier, instead of flipping presenters. Do you want him to do the same this evening?

<https://www.dropbox.com/scl/fi/zgptqwb84fv5pcdy912r1/Benicia-Community-Safety-Event-FINAL-Feb.-25.pptx?dl=0&rlkey=cx3glu9gzxuzulqga4aky0w30>

Thank you,

Meg

On Mon, Mar 8, 2021 at 2:29 PM Kelly Botello <KBotello@ci.benicia.ca.us> wrote:

Thank you both!

Lt. Menesini and I both are unable to access the new PP as it needs a Google account.

Is there another format you can send it in?

Will I be controlling the PP throughout or just the PD portion?

Thanks,

Kelly

From: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Sent: Monday, March 08, 2021 11:20 AM
To: Meg Heusel <meg@flocksafety.com>
Cc: John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>; Hector Soliman-Valdez <hector.soliman@flocksafety.com>; Michael Greene <MGreene@ci.benicia.ca.us>; Mark Menesini <MMenesini@ci.benicia.ca.us>; Kelly Botello <KBotello@ci.benicia.ca.us>

Subject: Re: Tonight's Presentation

Hi Meg,

The chief and I are actually not going to be around for the meeting today. Mark Menesini and Kelly Botello will be there to take over. The presentation should be the same one that we did a couple of weeks ago.

Thank you and sorry to miss the meeting tonight!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us

On Mar 8, 2021, at 11:04 AM, Meg Heusel <meg@flocksafety.com> wrote:

Hi Irma,

I wanted to confirm with you that the attached slides from the February 25th presentation will be what John needs to pull up for this evening's presentation?

Thank you,

Meg

--

[https://lh3.googleusercontent.com/VWwUR2s-ARDdD1U_jG428I8ea9cVkfETLd5lVbrbpRbT6ztxdwYx2idYpQj25hGPxHQyDXNaWpWv5g29FA0lu6ssCRXxr2fZPsz_cLkhvMALxXK5Jl1cw0WvFQnliIriBOEESJ]

Meg Heusel
Director of Marketing, Community Engagement

[https://lh3.googleusercontent.com/_Wq98XQ74BXxoN3Wh-NbKpg2d_FmPQseq_8XgRrOdliUZYCyBdf3KG5ZGbdQIwU74AnRm7zRUNsYIapo8jgOZ-u_NMi15OjnCdwdjIFHjEQWAI22v_4RA6i5pPy8F1ItezC65dYNH]
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[https://lh4.googleusercontent.com/vaPDVpE2Bkb1yflh4KgUEp3JCp7r3k5kAkuUj1cCHIWHF_CQj2xUUrP37LWag1mP3k402CtkeJPj431lIT5eHn3jLiF_r9hSShLaBT16xVn7IyOXcTAfjBp_LEMrsdLYrR7ulyo] Do you mind giving us a review? Click here <<https://sales.flocksafety.com/t/102869/c/2e962af5-430c-4ca5-b36c-4cb884544a38/NB2HI4B2F4XWOLTQMFTWKL3GNRXWG2ZNONQWMZLUPEXXEZLWNFSXO===/g-page-flock-safety-review>>!

<Benicia Community Safety Event - FINAL - Mar. 8.pdf>

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Meg Heusel
Director of Marketing, Community Engagement


404.991.3293 | meg@flocksafety.com



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Meg Heusel



Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [John Anderson](#); [Jessica Wunder](#)
Subject: Re: Updated Slides - Benicia Community Event
Date: Thursday, February 25, 2021 4:19:48 PM
Attachments: [image001.jpg](#)
[image002.gif](#)
[image003.png](#)
[image005.png](#)
[image006.png](#)

Great! I incorporated the updates and John will have them on his side to present. See you soon.

On Thu, Feb 25, 2021 at 5:43 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi Meg & John,

Here's our latest and (hopefully) final version.

<https://www.dropbox.com/scl/fi/0w5qejm77iwieh0ttfvbm/Benicia-Community-Safety-Event-FINAL.pptx?dl=0&rlkey=qhcgycbps167evm5ekenawqb2>

I'm sharing this with you since you will be the one driving the power point. Let me know if you'd rather have me do that. Either way is fine by me.

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

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iwidjojo@ci.benicia.ca.us



Follow us on:



From: Meg Heusel <meg@flocksafety.com>
Sent: Thursday, February 25, 2021 6:37 AM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>
Subject: Re: Updated Slides - Benicia Community Event

Hi Irma,

That's great. Thanks for sharing. We'll see you this evening!

Best,

Meg

On Wed, Feb 24, 2021 at 8:32 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Hi Meg,

We tweaked the slides around a little bit so that it flows better for our purposes. Here's the latest version: <https://www.dropbox.com/scl/fi/wr4zowrbjuoplubvvxg7w/Benicia-Community-Safety-Event-2.pptx?dl=0&rlkey=8auskqwy5vrhuu38qj02u7ztr>

Thanks!

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



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From: Meg Heusel <meg@flocksafety.com>
Sent: Tuesday, February 23, 2021 4:19 PM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>
Subject: Re: Updated Slides - Benicia Community Event

Perfect, sounds like a plan. Our team will plan to be there 10 minutes early as well. "See" you soon!

On Tue, Feb 23, 2021 at 6:22 PM Irma Widjojo <IWidjojo@ci.benicia.ca.us> wrote:

Great!

Thank you Meg. I'm going to log into the meeting around 10 minutes before the

meeting and I'll make you the cohost when you/John the cohost when you join in so you can control the slides.

I'll reach out to you if we have any questions on these slides.

Irma

Irma Widjojo

Management Analyst/Public Information Officer

Benicia Police Department

200 East L Street

Benicia, CA 94510

(707)746-4263

iwidjojo@ci.benicia.ca.us



Follow us on:



From: Meg Heusel <meg@flocksafety.com>
Sent: Tuesday, February 23, 2021 3:08 PM
To: Irma Widjojo <IWidjojo@ci.benicia.ca.us>
Cc: John Anderson <john.anderson@flocksafety.com>; Jessica Wunder <jessica.wunder@flocksafety.com>
Subject: Updated Slides - Benicia Community Event

Hi Irma,

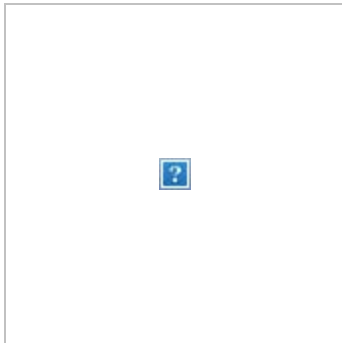
Here is the updated slide deck for the event on Thursday evening. Please note the updated map on slide #6 as well. Please let me know if we can make any changes you all may need!

<https://www.dropbox.com/scl/fi/ghnmz9ga71z6viic791wj/Benicia-Community-Safety-Event-2.pptx?dl=0&rlkey=5sy5475i1lov2d10f6woqk2lk>

Thank you,

Meg

--



Meg Heusel
Director of Marketing, Community Engagement



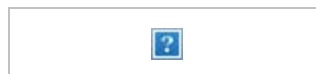
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Meg Heusel
Director of Marketing, Community Engagement





404.991.3293 | meg@flocksafety.com



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Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [John Anderson](#); [Jessica Wunder](#); [Hector Soliman-Valdez](#)
Subject: Tonight's Presentation
Date: Monday, March 8, 2021 11:04:45 AM
Attachments: [Benicia Community Safety Event - FINAL - Mar. 8.pdf](#)

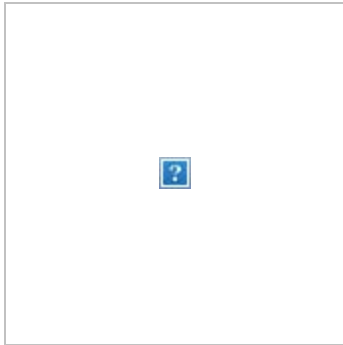
Hi Irma,

I wanted to confirm with you that the attached slides from the February 25th presentation will be what John needs to pull up for this evening's presentation?

Thank you,

Meg

--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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From: [Meg Heusel](#)
To: [Irma Widjojo](#)
Cc: [John Anderson](#); [Jessica Wunder](#)
Subject: Updated Slides - Benicia Community Event
Date: Tuesday, February 23, 2021 3:08:28 PM

Hi Irma,

Here is the updated slide deck for the event on Thursday evening. Please note the updated map on slide #6 as well. Please let me know if we can make any changes you all may need!

<https://www.dropbox.com/scl/fi/ghnmz9ga71z6viic791wj/Benicia-Community-Safety-Event-2.pptx?dl=0&rlkey=5sy5475i1lov2d10f6woqk2lk>

Thank you,

Meg

--



Meg Heusel
Director of Marketing, Community Engagement



404.991.3293 | meg@flocksafety.com



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